

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the Quarterly Period Ended September 30, 2014

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-12154

**Waste Management, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**73-1309529**  
(I.R.S. Employer  
Identification No.)

**1001 Fannin  
Suite 4000  
Houston, Texas 77002**  
(Address of principal executive offices)

**(713) 512-6200**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The number of shares of Common Stock, \$0.01 par value, of the registrant outstanding at October 21, 2014 was 457,920,973 (excluding treasury shares of 172,361,488).

## PART I.

## Item 1. Financial Statements.

**WASTE MANAGEMENT, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In Millions, Except Share and Par Value Amounts)

	September 30, 2014 (Unaudited)	December 31, 2013
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 183	\$ 58
Accounts receivable, net of allowance for doubtful accounts of \$32 and \$33, respectively	1,643	1,699
Other receivables	70	111
Investment in unconsolidated entity	—	177
Parts and supplies	106	178
Deferred income taxes	139	113
Businesses held-for-sale	1,852	23
Other assets	123	140
Total current assets	4,116	2,499
Property and equipment, net of accumulated depreciation and amortization of \$16,036 and \$16,723, respectively	10,849	12,344
Goodwill	5,766	6,070
Other intangible assets, net	464	529
Investments in unconsolidated entities	443	414
Other assets	573	747
Total assets	<u>\$ 22,211</u>	<u>\$ 22,603</u>
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 712	\$ 744
Accrued liabilities	1,100	1,069
Deferred revenues	467	475
Current portion of long-term debt	1,141	726
Businesses held-for-sale	369	—
Total current liabilities	3,789	3,014
Long-term debt, less current portion	9,023	9,500
Deferred income taxes	1,522	1,842
Landfill and environmental remediation liabilities	1,535	1,518
Other liabilities	679	727
Total liabilities	16,548	16,601
Commitments and contingencies		
Equity:		
Waste Management, Inc. stockholders' equity:		
Common stock, \$0.01 par value; 1,500,000,000 shares authorized; 630,282,461 shares issued	6	6
Additional paid-in capital	4,466	4,596
Retained earnings	6,473	6,289
Accumulated other comprehensive income	77	154
Treasury stock at cost, 172,430,205 and 165,961,646 shares, respectively	(5,658)	(5,338)
Total Waste Management, Inc. stockholders' equity	5,364	5,707
Noncontrolling interests	299	295
Total equity	5,663	6,002
Total liabilities and equity	<u>\$ 22,211</u>	<u>\$ 22,603</u>

See notes to Condensed Consolidated Financial Statements.

**WASTE MANAGEMENT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In Millions, Except per Share Amounts)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Operating revenues	\$ 3,602	\$ 3,621	\$10,559	\$10,483
Costs and expenses:				
Operating	2,299	2,325	6,832	6,845
Selling, general and administrative	377	349	1,105	1,092
Depreciation and amortization	329	344	985	1,006
Restructuring	67	3	69	13
(Income) expense from divestitures, asset impairments and unusual items	(16)	23	21	38
	<u>3,056</u>	<u>3,044</u>	<u>9,012</u>	<u>8,994</u>
Income from operations	<u>546</u>	<u>577</u>	<u>1,547</u>	<u>1,489</u>
Other income (expense):				
Interest expense, net	(116)	(119)	(352)	(361)
Equity in net losses of unconsolidated entities	(14)	(3)	(36)	(19)
Other, net	(2)	(3)	(7)	(12)
	<u>(132)</u>	<u>(125)</u>	<u>(395)</u>	<u>(392)</u>
Income before income taxes	414	452	1,152	1,097
Provision for income taxes	133	155	412	368
Consolidated net income	281	297	740	729
Less: Net income attributable to noncontrolling interests	11	6	32	26
Net income attributable to Waste Management, Inc.	<u>\$ 270</u>	<u>\$ 291</u>	<u>\$ 708</u>	<u>\$ 703</u>
Basic earnings per common share	<u>\$ 0.59</u>	<u>\$ 0.62</u>	<u>\$ 1.53</u>	<u>\$ 1.50</u>
Diluted earnings per common share	<u>\$ 0.58</u>	<u>\$ 0.62</u>	<u>\$ 1.52</u>	<u>\$ 1.50</u>
Cash dividends declared per common share	<u>\$ 0.375</u>	<u>\$ 0.365</u>	<u>\$ 1.125</u>	<u>\$ 1.095</u>

**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
(In Millions)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Consolidated net income	\$ 281	\$ 297	\$ 740	\$ 729
Other comprehensive income (loss), net of taxes:				
Derivative instruments, net	—	2	(2)	12
Available-for-sale securities, net	3	1	5	1
Foreign currency translation adjustments	(61)	32	(80)	(37)
Post-retirement benefit obligation, net	—	—	—	—
Other comprehensive income (loss), net of taxes	<u>(58)</u>	<u>35</u>	<u>(77)</u>	<u>(24)</u>
Comprehensive income	223	332	663	705
Less: Comprehensive income attributable to noncontrolling interests	11	6	32	26
Comprehensive income attributable to Waste Management, Inc.	<u>\$ 212</u>	<u>\$ 326</u>	<u>\$ 631</u>	<u>\$ 679</u>

See notes to Condensed Consolidated Financial Statements.

**WASTE MANAGEMENT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In Millions)  
(Unaudited)

	Nine Months Ended September 30,	
	2014	2013
Cash flows from operating activities:		
Consolidated net income	\$ 740	\$ 729
Adjustments to reconcile consolidated net income to net cash provided by operating activities:		
Depreciation and amortization	985	1,006
Deferred income tax provision (benefit)	(85)	33
Interest accretion on landfill liabilities	65	65
Interest accretion on and discount rate adjustments to environmental remediation liabilities and recovery assets	8	(6)
Provision for bad debts	31	27
Equity-based compensation expense	40	45
Excess tax benefits associated with equity-based transactions	(3)	(8)
Net gain from disposal of assets	(31)	(15)
Effect of (income) expense from divestitures, asset impairments and unusual items and other	21	49
Equity in net losses of unconsolidated entities, net of dividends	36	19
Change in operating assets and liabilities, net of effects of acquisitions and divestitures:		
Receivables	(36)	14
Other current assets	5	(9)
Other assets	14	(1)
Accounts payable and accrued liabilities	108	1
Deferred revenues and other liabilities	(87)	(91)
Net cash provided by operating activities	<u>1,811</u>	<u>1,858</u>
Cash flows from investing activities:		
Acquisitions of businesses, net of cash acquired	(32)	(698)
Capital expenditures	(781)	(824)
Proceeds from divestitures of businesses and other assets (net of cash divested)	319	113
Net receipts from (deposits to) restricted trust and escrow accounts	19	58
Investments in unconsolidated entities	(23)	(29)
Other	(78)	(52)
Net cash used in investing activities	<u>(576)</u>	<u>(1,432)</u>
Cash flows from financing activities:		
New borrowings	2,364	1,657
Debt repayments	(2,392)	(1,683)
Common stock repurchases	(600)	—
Cash dividends	(521)	(512)
Exercise of common stock options	70	116
Excess tax benefits associated with equity-based transactions	3	8
Distributions paid to noncontrolling interests	(29)	(40)
Other	(2)	(5)
Net cash used in financing activities	<u>(1,107)</u>	<u>(459)</u>
Effect of exchange rate changes on cash and cash equivalents	<u>(3)</u>	<u>(4)</u>
Increase (decrease) in cash and cash equivalents	125	(37)
Cash and cash equivalents at beginning of period	58	194
Cash and cash equivalents at end of period	<u>\$ 183</u>	<u>\$ 157</u>

See notes to Condensed Consolidated Financial Statements.

**WASTE MANAGEMENT, INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**  
(In Millions, Except Shares in Thousands)  
(Unaudited)

	Waste Management, Inc. Stockholders' Equity								
	Total	Common Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock		Noncontrolling Interests
		Shares	Amounts				Shares	Amounts	
Balance, December 31, 2013	\$6,002	630,282	\$ 6	\$ 4,596	\$ 6,289	\$ 154	(165,962)	\$ (5,338)	\$ 295
Consolidated net income	740	—	—	—	708	—	—	—	32
Other comprehensive income (loss), net of taxes	(77)	—	—	—	—	(77)	—	—	—
Cash dividends	(521)	—	—	—	(521)	—	—	—	—
Equity-based compensation transactions, including dividend equivalents, net of taxes	147	—	—	50	(3)	—	3,096	100	—
Common stock repurchases	(600)	—	—	(180)	—	—	(9,569)	(420)	—
Distributions paid to noncontrolling interests	(29)	—	—	—	—	—	—	—	(29)
Other	1	—	—	—	—	—	5	—	1
Balance, September 30, 2014	<u>\$5,663</u>	<u>630,282</u>	<u>\$ 6</u>	<u>\$ 4,466</u>	<u>\$ 6,473</u>	<u>\$ 77</u>	<u>(172,430)</u>	<u>\$ (5,658)</u>	<u>\$ 299</u>

See notes to Condensed Consolidated Financial Statements.

**WASTE MANAGEMENT, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**1. Basis of Presentation**

The financial statements presented in this report represent the consolidation of Waste Management, Inc., a Delaware corporation; Waste Management's wholly-owned and majority-owned subsidiaries; and certain variable interest entities for which Waste Management or its subsidiaries are the primary beneficiaries as described in Note 15. Waste Management is a holding company and all operations are conducted by its subsidiaries. When the terms "the Company," "we," "us" or "our" are used in this document, those terms refer to Waste Management, Inc., its consolidated subsidiaries and consolidated variable interest entities. When we use the term "WM," we are referring only to Waste Management, Inc., the parent holding company.

We are North America's leading provider of comprehensive waste management environmental services. We partner with our residential, commercial, industrial and municipal customers and the communities we serve to manage and reduce waste at each stage from collection to disposal, while recovering valuable resources and creating clean, renewable energy. Our "Solid Waste" business is operated and managed locally by our subsidiaries that focus on distinct geographic areas and provides collection, transfer, recycling and resource recovery, and disposal services. Through our subsidiaries, we are also a leading developer, operator and owner of waste-to-energy and landfill gas-to-energy facilities in the United States.

We evaluate, oversee and manage the financial performance of our Solid Waste business subsidiaries through our 17 geographic Areas. Our Wheelabrator business provides waste-to-energy services and manages waste-to-energy facilities and independent power production plants. On July 25, 2014, the Company signed a definitive Stock Purchase Agreement to sell substantially all of our Wheelabrator business to an affiliate of Energy Capital Partners with closing expected to occur by the end of 2014. Accordingly, our Wheelabrator business has been classified as "Businesses held-for-sale" within our Condensed Consolidated Balance Sheet as of September 30, 2014. Refer to Note 9 for additional information. We also provide additional services that are not managed through our Solid Waste or Wheelabrator businesses, which are presented in this report as "Other." Additional information related to our segments can be found in Note 8.

The Condensed Consolidated Financial Statements as of September 30, 2014 and for the three and nine months ended September 30, 2014 and 2013 are unaudited. In the opinion of management, these financial statements include all adjustments, which, unless otherwise disclosed, are of a normal recurring nature, necessary for a fair presentation of the financial position, results of operations, comprehensive income, cash flows, and changes in equity for the periods presented. The results for interim periods are not necessarily indicative of results for the entire year. The financial statements presented herein should be read in connection with the financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2013.

In preparing our financial statements, we make numerous estimates and assumptions that affect the accounting for and recognition and disclosure of assets, liabilities, equity, revenues and expenses. We must make these estimates and assumptions because certain information that we use is dependent on future events, cannot be calculated with precision from available data or simply cannot be calculated. In some cases, these estimates are difficult to determine, and we must exercise significant judgment. In preparing our financial statements, the most difficult, subjective and complex estimates and the assumptions that present the greatest amount of uncertainty relate to our accounting for landfills, environmental remediation liabilities, asset impairments, deferred income taxes and reserves associated with our insured and self-insured claims. Actual results could differ materially from the estimates and assumptions that we use in the preparation of our financial statements.

***Reclassifications***

When necessary, reclassifications have been made to our prior period consolidated financial information in order to conform to the current year presentation.

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

2. Landfill and Environmental Remediation Liabilities

Liabilities for landfill and environmental remediation costs are presented in the table below (in millions):

	September 30, 2014			December 31, 2013		
	Landfill	Environmental Remediation	Total	Landfill	Environmental Remediation	Total
Current (in accrued liabilities)	\$ 88	\$ 37	\$ 125	\$ 95	\$ 35	\$ 130
Long-term	1,341	194	1,535	1,326	192	1,518
	<u>\$ 1,429</u>	<u>\$ 231</u>	<u>\$ 1,660</u>	<u>\$ 1,421</u>	<u>\$ 227</u>	<u>\$ 1,648</u>

The changes to landfill and environmental remediation liabilities are reflected in the table below (in millions):

	Landfill	Environmental Remediation
December 31, 2012	\$ 1,338	\$ 253
Obligations incurred and capitalized	59	—
Obligations settled	(71)	(20)
Interest accretion	87	4
Revisions in estimates and interest rate assumptions	6	(6)
Acquisitions, divestitures and other adjustments	2	(4)
December 31, 2013	1,421	227
Obligations incurred and capitalized	40	—
Obligations settled	(47)	(14)
Interest accretion	65	4
Revisions in estimates and interest rate assumptions	(11)	14
Acquisitions, divestitures and other adjustments(a)	(39)	—
September 30, 2014	<u>\$ 1,429</u>	<u>\$ 231</u>

- (a) The amount reported for landfill liabilities includes a reduction of approximately \$18 million related to our Wheelabrator business which is reflected in “Businesses held-for-sale” in our Condensed Consolidated Balance sheet as of September 30, 2014 due to the pending sale of our Wheelabrator business. Refer to Note 9 for additional information.

At several of our landfills, we provide financial assurance by depositing cash into restricted trust funds or escrow accounts for purposes of settling final capping, closure, post-closure and environmental remediation obligations. Generally, these trust funds are established to comply with statutory requirements and operating agreements. See Note 15 for additional information related to these trusts.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

**3. Debt**

The following table summarizes the major components of debt at each balance sheet date (in millions) and provides the maturities and interest rate ranges of each major category as of September 30, 2014:

	September 30, 2014	December 31, 2013
U.S. revolving credit facility, maturing July 2018 (weighted average interest rate of 1.2% at September 30, 2014 and December 31, 2013)	\$ 585	\$ 420
Letter of credit facilities, maturing through December 2016	—	—
Canadian credit facility and term loan, maturing November 2017 (weighted average effective interest rate of 2.6% at September 30, 2014 and 2.7% at December 31, 2013)	277	414
Senior notes maturing through 2039, interest rates ranging from 2.60% to 7.75% (weighted average interest rate of 5.7% at September 30, 2014 and December 31, 2013)	6,276	6,287
Tax-exempt bonds, maturing through 2045, fixed and variable interest rates ranging from 0.05% to 5.7% (weighted average interest rate of 2.1% at September 30, 2014 and 2.3% at December 31, 2013)	2,627	2,664
Capital leases and other, maturing through 2055, interest rates up to 12%	399	441
	<u>10,164</u>	<u>10,226</u>
Current portion of long-term debt	1,141	726
	<u>\$ 9,023</u>	<u>\$ 9,500</u>

**Debt Classification**

As of September 30, 2014, we had (i) \$500 million of debt maturing within the next 12 months, including \$350 million of 6.375% senior notes that mature in March 2015 and \$80 million of tax-exempt bonds; (ii) \$585 million of short-term borrowings outstanding under the U.S. revolving credit facility (“\$2.25 billion revolving credit facility”); (iii) \$56 million of tax-exempt debt related to our Wheelabrator business with long-term maturities, which we have called and repaid effective October 1, 2014 and (iv) \$563 million of tax-exempt borrowings subject to repricing within the next 12 months. Based on our intent and ability to refinance portions of our current obligations on a long-term basis as of September 30, 2014, including through use of forecasted available capacity under our \$2.25 billion revolving credit facility, we have classified \$563 million of this debt as long-term and the remaining \$1,141 million as current obligations.

As of September 30, 2014, we also have \$521 million of variable-rate tax-exempt bonds. The interest rates on these bonds are reset on either a daily or weekly basis through a remarketing process. If the remarketing agent is unable to remarket the bonds, the remarketing agent can put the bonds to us. These bonds are supported by letters of credit guaranteeing repayment of the bonds in this event. We classified these borrowings as long-term in our Condensed Consolidated Balance Sheet at September 30, 2014 because the borrowings are supported by letters of credit issued under our \$2.25 billion revolving credit facility, which is long-term.

**Revolving Credit and Letter of Credit Facilities**

As of September 30, 2014, we had an aggregate committed capacity of \$2.65 billion for letters of credit under various U.S. credit facilities. Our \$2.25 billion revolving credit facility expires in July 2018 and is our primary source of letter of credit capacity. Our remaining committed letter of credit capacity is provided under facilities with terms ending through December 2016. As of September 30, 2014, we had an aggregate of \$1.3 billion of letters of credit outstanding under various credit facilities. Approximately \$868 million of these letters



## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

of credit have been issued under our \$2.25 billion revolving credit facility. As of September 30, 2014, we had outstanding borrowings under our \$2.25 billion revolving credit facility of \$585 million, leaving \$797 million of unused and available capacity.

We also have a Canadian credit agreement that matures in November 2017 and provides for C\$150 million of revolving credit capacity. We have the ability to issue up to C\$50 million of letters of credit under the Canadian revolving credit facility, which if utilized, reduces the amount of credit capacity available for borrowings. As of September 30, 2014, we had no letters of credit or borrowings outstanding under the credit facility.

**Debt Borrowings and Repayments**

**\$2.25 Billion Revolving Credit Facility** — During the first nine months of 2014, we incurred net borrowings of \$165 million under our \$2.25 billion revolving credit facility.

**Canadian Credit Facility and Term Loan** — We repaid C\$130 million, or \$120 million, of net advances under our Canadian credit facility and term loan during the nine months ended September 30, 2014 with available cash.

**Senior Notes** — In March 2014, we repaid \$350 million of 5.0% senior notes that matured in March 2014 with borrowings under our \$2.25 billion revolving credit facility. In May 2014, we issued \$350 million of 3.5% senior notes due May 15, 2024. The net proceeds from the debt issuance were \$347 million, all of which were used to repay borrowings under our \$2.25 billion revolving credit facility.

**Tax-Exempt Bonds** — During the nine months ended September 30, 2014, we repaid \$37 million of tax-exempt bonds with available cash.

**4. Derivative Instruments and Hedging Activities**

The following table summarizes the fair values of derivative instruments recorded in our Condensed Consolidated Balance Sheet (in millions):

<u>Derivatives Designated as Hedging Instruments</u>	<u>Balance Sheet Location</u>	<u>September 30, 2014</u>	<u>December 31, 2013</u>
Foreign currency derivatives	Long-term other assets	\$ 15	\$ 2
Total derivative assets		\$ 15	\$ 2
Electricity commodity derivatives(a)	Current accrued liabilities	\$ 2	\$ 3
Foreign currency derivatives	Current accrued liabilities	3	—
Interest rate derivatives	Current accrued liabilities	—	28
Total derivative liabilities		\$ 5	\$ 31

(a) The amount reported as of September 30, 2014 is reflected in “Businesses held-for-sale” in our Condensed Consolidated Balance Sheet due to the pending sale of our Wheelabrator business. Refer to Note 9 for additional information.

We have not offset fair value amounts recognized for our derivative instruments. Refer to Note 14 for information related to the inputs used to measure the fair value of our derivative assets and liabilities.

**Fair Value Hedges****Interest Rate Swaps**

In prior years, we entered into interest rate swaps to maintain a portion of our debt obligations at variable market interest rates. We designated these interest rate swaps as fair value hedges of our fixed-rate senior notes. Fair value hedge accounting for interest rate swap contracts increased the carrying value of our debt instruments by \$48 million as of September 30, 2014 and \$59 million as of December 31, 2013. These fair value adjustments

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

to long-term debt are being amortized as a reduction to interest expense using the effective interest method over the remaining term of the related senior notes, which extend through 2028. We recognized benefits to interest expense associated with the amortization of our terminated interest rate swaps of \$3 million and \$5 million for the three-month periods ended September 30, 2014 and 2013, respectively, and \$11 million and \$15 million for the nine-month periods ended September 30, 2014 and 2013, respectively.

**Cash Flow Hedges***Forward-Starting Interest Rate Swaps*

During the first quarter of 2014, forward-starting interest rate swaps with a notional value of \$175 million matured and we paid cash of \$36 million to settle the associated liabilities. These swaps were designated as cash flow hedges and had been executed in prior years to hedge the risk of changes in semi-annual interest payments due to fluctuations in the forward ten-year LIBOR swap rate for an anticipated fixed-rate debt issuance that occurred in May 2014. Accordingly, the effective portion of the loss associated with the matured forward-starting swaps has been deferred as a component of “Accumulated other comprehensive income” and is being amortized to interest expense over the ten-year term of the related senior notes. The ineffectiveness realized during the second quarter of 2014 was not material.

At September 30, 2014 and December 31, 2013, our “Accumulated other comprehensive income” included \$51 million and \$34 million, respectively, of after-tax deferred losses related to all terminated forward-starting swaps. These losses are being amortized as an increase to interest expense using the effective interest method over the ten-year term of the related senior notes, which extend through 2024. As of September 30, 2014, \$11 million (on a pre-tax basis) is scheduled to be reclassified as an increase to interest expense over the next 12 months for these previously terminated swaps.

*Foreign Currency Derivatives*

We use foreign currency exchange rate derivatives to hedge our exposure to fluctuations in exchange rates for anticipated intercompany cash transactions between WM Holdings and its Canadian subsidiaries. As of September 30, 2014, we had foreign exchange cross currency swaps outstanding for all of the anticipated cash flows associated with intercompany loans from WM Holdings to the wholly-owned Canadian subsidiaries. The hedged cash flows as of September 30, 2014 include C\$370 million of total notional value. The scheduled principal payments of the loan and the related swaps are as follows: C\$70 million due on October 31, 2016, C\$150 million due on October 31, 2017 and C\$150 million due on October 31, 2018. We designated these cross currency swaps as cash flow hedges. Gains or losses resulting from the remeasurement of the underlying non-functional currency intercompany loan are recognized in current earnings in the same financial statement line item as offsetting gains or losses on the related cross currency swaps.

*Electricity Commodity Derivatives*

We use short-term “receive fixed, pay variable” electricity commodity swaps to reduce the variability in our revenues and cash flows caused by fluctuations in the market prices for electricity. We hedged 1.73 million megawatt hours, or approximately 56%, of Wheelabrator’s full year 2013 merchant electricity sales and the swaps executed through September 30, 2014 are expected to hedge approximately 480,000 megawatt hours, or approximately 16%, of Wheelabrator’s full year 2014 merchant electricity sales. For the three-month periods ended September 30, 2014 and 2013, we hedged 15% and 57%, respectively, of Wheelabrator’s merchant electricity sales. For the nine-month periods ended September 30, 2014 and 2013, we hedged 16% and 55%, respectively, of Wheelabrator’s merchant electricity sales.

There was no significant ineffectiveness associated with our cash flow hedges during the three and nine months ended September 30, 2014 or 2013. Refer to Note 12 for information regarding the impacts of our cash flow derivatives on our comprehensive income and results of operations.

**Credit-Risk-Related Contingent Features**

Our interest rate derivative instruments have in the past, and may in the future, contain provisions related to the Company's credit rating. These provisions generally provide that if the Company's credit rating were to fall to specified levels below investment grade, the counterparties have the ability to terminate the derivative agreements, resulting in settlement of all affected transactions. As of September 30, 2014 and December 31, 2013, we did not have any interest rate derivatives outstanding that contained these credit-risk-related features.

**5. Income Taxes**

Our effective income tax rate for the three and nine months ended September 30, 2014 was 32.1% and 35.7%, respectively, compared with 34.3% and 33.6%, for the comparable prior year periods. We evaluate our effective income tax rate at each interim period and adjust it as facts and circumstances warrant. The difference between federal income taxes computed at the federal statutory rate and reported income taxes for the three and nine months ended September 30, 2014 was primarily due to the favorable impact of federal tax credits, state tax audit settlements and adjustments to our accruals and related deferred taxes due to the filing of our 2013 income tax returns offset, in part, by the impact of state and local income taxes and non-deductible accruals and impairments. The nine months ended September 30, 2014 was also unfavorably impacted by the divestiture of our Puerto Rico operations and certain other collection and landfill assets offset, in part, by the favorable impact of the revaluation of our deferred taxes and utilization of state net operating losses resulting from a change in state law and the utilization of capital loss carryovers. The difference between federal income taxes computed at the federal statutory rate and reported income taxes for the three and nine months ended September 30, 2013 was primarily due to the favorable impact of federal and state tax credits and tax audit settlements offset, in part, by the unfavorable impact of state and local income taxes and adjustments to our accruals and related deferred taxes due to the filing of our 2012 income tax returns.

*Investment in Refined Coal Facility* — In 2011, we acquired a noncontrolling interest in a limited liability company established to invest in and manage a refined coal facility in North Dakota. The facility's refinement processes qualify for federal tax credits that are expected to be realized through 2019 in accordance with Section 45 of the Internal Revenue Code.

We account for our investment in this entity using the equity method of accounting, recognizing our share of the entity's results of operations and other reductions in the value of our investment in "Equity in net losses of unconsolidated entities," within our Condensed Consolidated Statement of Operations. We recognized \$1 million and \$3 million of net losses resulting from our share of the entity's operating losses during the three and nine months ended September 30, 2014, and \$1 million and \$4 million during the three and nine months ended September 30, 2013, respectively. Our tax provision was reduced by \$6 million and \$14 million for the three and nine months ended September 30, 2014, respectively, and by \$5 million and \$14 million for the three and nine months ended September 30, 2013, respectively, primarily as a result of tax credits realized from this investment. See Note 15 for additional information related to this investment.

*Investment in Low-Income Housing Properties* — In 2010, we acquired a noncontrolling interest in a limited liability company established to invest in and manage low-income housing properties. The entity's low-income housing investments qualify for federal tax credits that are expected to be realized through 2020 in accordance with Section 42 of the Internal Revenue Code.

We account for our investment in this entity using the equity method of accounting, recognizing our share of the entity's results of operations and other reductions in the value of our investment in "Equity in net losses of unconsolidated entities," within our Condensed Consolidated Statement of Operations. The value of our investment decreases as the tax credits are generated and utilized. During the three and nine months ended September 30, 2014, we recognized \$6 million and \$18 million of losses relating to our equity investment in this entity, \$1 million and \$4 million of interest expense, and a reduction in our tax provision of \$10 million (including \$7 million of tax credits) and \$27 million (including \$18 million of tax credits), respectively. During

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

the three and nine months ended September 30, 2013, we recognized \$6 million and \$18 million of losses relating to our equity investment in this entity, \$2 million and \$5 million of interest expense, and a reduction in our tax provision of \$11 million (including \$8 million of tax credits) and \$28 million (including \$19 million of tax credits), respectively. See Note 15 for additional information related to this investment.

*Bonus Depreciation* — The American Taxpayer Relief Act of 2012 was signed into law on January 2, 2013 and included an extension for one year of the bonus depreciation allowance. As a result, 50% of qualifying capital expenditures on property placed in service before January 1, 2014 were depreciated immediately. The acceleration of deductions on 2013 qualifying capital expenditures resulting from the bonus depreciation provisions had no impact on our effective income tax rate for 2013 although it reduced our cash taxes.

## 6. Earnings Per Share

Basic and diluted earnings per share were computed using the following common share data (shares in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Number of common shares outstanding at end of period	457.9	469.2	457.9	469.2
Effect of using weighted average common shares outstanding	2.9	0.1	6.1	(1.5)
Weighted average basic common shares outstanding	460.8	469.3	464.0	467.7
Dilutive effect of equity-based compensation awards and other contingently issuable shares	2.8	1.9	2.4	1.5
Weighted average diluted common shares outstanding	463.6	471.2	466.4	469.2
Potentially issuable shares	12.4	12.9	12.4	12.9
Number of anti-dilutive potentially issuable shares excluded from diluted common shares outstanding	0.4	0.5	0.7	0.5

## 7. Commitments and Contingencies

*Financial Instruments* — We have obtained letters of credit, surety bonds and insurance policies and have established trust funds and issued financial guarantees to support tax-exempt bonds, contracts, performance of landfill final capping, closure and post-closure requirements, environmental remediation, and other obligations. Letters of credit generally are supported by our \$2.25 billion revolving credit facility and other credit facilities established for that purpose. These facilities are discussed further in Note 3. Surety bonds and insurance policies are supported by (i) a diverse group of third-party surety and insurance companies; (ii) an entity in which we have a noncontrolling financial interest or (iii) wholly-owned insurance companies, the sole business of which is to issue surety bonds and/or insurance policies on our behalf.

Management does not expect that any claims against or draws on these instruments would have a material adverse effect on our consolidated financial statements. We have not experienced any unmanageable difficulty in obtaining the required financial assurance instruments for our current operations. In an ongoing effort to mitigate risks of future cost increases and reductions in available capacity, we continue to evaluate various options to access cost-effective sources of financial assurance.

*Insurance* — We carry insurance coverage for protection of our assets and operations from certain risks including automobile liability, general liability, real and personal property, workers' compensation, directors' and officers' liability, pollution legal liability and other coverages we believe are customary to the industry. Our exposure to loss for insurance claims is generally limited to the per incident deductible under the related insurance policy. Our exposure, however, could increase if our insurers are unable to meet their commitments on a timely basis.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

We have retained a significant portion of the risks related to our automobile, general liability and workers' compensation claims programs. "General liability" refers to the self-insured portion of specific third party claims made against us that may be covered under our commercial General Liability Insurance Policy. For our self-insured retentions, the exposure for unpaid claims and associated expenses, including incurred but not reported losses, is based on an actuarial valuation and internal estimates. The accruals for these liabilities could be revised if future occurrences or loss development significantly differ from our assumptions. We do not expect the impact of any known casualty, property, environmental or other contingency to have a material impact on our financial condition, results of operations or cash flows.

*Guarantees* — In the ordinary course of our business, WM and WM Holdings enter into guarantee agreements associated with their subsidiaries' operations. Additionally, WM and WM Holdings have each guaranteed all of the senior debt of the other entity. No additional liabilities have been recorded for these intercompany guarantees because all of the underlying obligations are reflected in our Condensed Consolidated Balance Sheets.

We also have guaranteed the obligations and certain performance requirements of, and provided indemnification to, third parties in connection with both consolidated and unconsolidated entities. Guarantee agreements outstanding as of September 30, 2014 include (i) guarantees of unconsolidated entities' financial obligations maturing through 2020 for maximum future payments of \$9 million and (ii) agreements guaranteeing certain market value losses for approximately 800 homeowners' properties adjacent to or near 20 of our landfills. Our indemnification obligations generally arise from divestitures and provide that we will be responsible for liabilities associated with our operations for events that occurred prior to the sale of the operations. Additionally, under certain of our acquisition agreements, we have provided for additional consideration to be paid to the sellers if established financial targets or other market conditions are achieved post-closing and we have recognized liabilities for these contingent obligations based on an estimate of the fair value of these contingencies at the time of acquisition. We do not currently believe that contingent obligations to provide indemnification or pay additional post-closing consideration in connection with our divestitures or acquisitions will have a material adverse effect on the Company's business, financial condition, results of operations or cash flows.

*Environmental Matters* — A significant portion of our operating costs and capital expenditures could be characterized as costs of environmental protection as we are subject to an array of laws and regulations relating to the protection of the environment. Under current laws and regulations, we may have liabilities for environmental damage caused by our operations, or for damage caused by conditions that existed before we acquired a site. In addition to remediation activity required by state or local authorities, such liabilities include potentially responsible party, or PRP, investigations. The costs associated with these liabilities can include settlements, certain legal and consultant fees, as well as incremental internal and external costs directly associated with site investigation and clean-up.

Estimating our degree of responsibility for remediation is inherently difficult. We recognize and accrue for an estimated remediation liability when we determine that such liability is both probable and reasonably estimable. Determining the method and ultimate cost of remediation requires that a number of assumptions be made. There can sometimes be a range of reasonable estimates of the costs associated with the likely site remediation alternatives identified in the investigation of the extent of environmental impact. In these cases, we use the amount within the range that constitutes our best estimate. If no amount within a range appears to be a better estimate than any other, we use the amount that is the low end of such range. If we used the high ends of such ranges, our aggregate potential liability would be approximately \$190 million higher than the \$231 million recorded in the Condensed Consolidated Financial Statements as of September 30, 2014. Our ultimate responsibility may differ materially from current estimates. It is possible that technological, regulatory or enforcement developments, the results of environmental studies, the inability to identify other PRPs, the inability of other PRPs to contribute to the settlements of such liabilities, or other factors could require us to record additional liabilities. Our ongoing review of our remediation liabilities, in light of relevant internal and external

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

facts and circumstances, could result in revisions to our accruals that could cause upward or downward adjustments to income from operations. These adjustments could be material in any given period.

As of September 30, 2014, we had been notified by the government that we are a PRP in connection with 75 locations listed on the EPA's Superfund National Priorities List, or NPL. Of the 75 sites at which claims have been made against us, 14 are sites we own. Each of the NPL sites we own was initially developed by others as a landfill disposal facility. At each of these facilities, we are working in conjunction with the government to evaluate or remediate identified site problems, and we have either agreed with other legally liable parties on an arrangement for sharing the costs of remediation or are working toward a cost-sharing agreement. We generally expect to receive any amounts due from other participating parties at or near the time that we make the remedial expenditures. The other 61 NPL sites, which we do not own, are at various procedural stages under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended, known as CERCLA or Superfund.

The majority of these proceedings involving NPL sites that we do not own are based on allegations that certain of our subsidiaries (or their predecessors) transported hazardous substances to the sites, often prior to our acquisition of these subsidiaries. CERCLA generally provides for liability for those parties owning, operating, transporting to or disposing at the sites. Proceedings arising under Superfund typically involve numerous waste generators and other waste transportation and disposal companies and seek to allocate or recover costs associated with site investigation and remediation, which costs could be substantial and could have a material adverse effect on our consolidated financial statements. At some of the sites at which we have been identified as a PRP, our liability is well defined as a consequence of a governmental decision and an agreement among liable parties as to the share each will pay for implementing that remedy. At other sites, where no remedy has been selected or the liable parties have been unable to agree on an appropriate allocation, our future costs are uncertain.

On December 22, 2011, the Harris County Attorney in Houston, Texas filed suit against McGinnes Industrial Maintenance Corporation ("MIMC"), WM and Waste Management of Texas, Inc., et al., seeking civil penalties and attorneys' fees for alleged violations of the Texas Water Code and the Texas Health and Safety Code. The County's Original Petition filed with the District Court of Harris County, Texas (the "District Court") alleges the mismanagement of certain waste pits that were operated from 1965 to 1966 by MIMC. In 1998, a predecessor of WM acquired the stock of the parent entity of MIMC. On October 9, 2014, the District Court granted a motion for summary judgment that resulted in the dismissal of WM from the case, with remaining claims against Waste Management of Texas, Inc. and MIMC currently the subject of an on-going trial. Given the inherent uncertainties of litigation and numerous legal and factual issues in dispute, we cannot currently predict an outcome or estimate a range of loss. At this time, we do not believe that the resolution of this matter could have a material adverse effect on our business, financial condition or liquidity, but that it could have a material adverse effect on our results of operations or cash flows for a particular reporting period.

Additionally, on April 30, 2014, the United States District Court for the District of Hawaii issued an indictment against Waste Management of Hawaii, Inc. ("WMHI") and two employees of WMHI. The United States Attorney's Office for the District of Hawaii had been investigating water discharges at the Waimanalo Gulch Sanitary Landfill, which WMHI operates for the city and county of Honolulu, in connection with three major rainstorms in December 2010 and January 2011. The indictment alleges violations of the federal Clean Water Act, conspiracy and making false statements to the Hawaii Department of Health and the EPA. We are vigorously defending against this action. Given the early stage of this case and significant issues in dispute, we cannot currently predict an outcome or estimate a range of loss, but we could potentially be subject to sanctions, including requirements to pay monetary penalties.

*Litigation* — In October 2011 and January 2012, we were named as a defendant in a purported class action in the Circuit Court of Sarasota County, Florida and the Circuit Court of Lawrence County, Alabama,

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

respectively. These cases primarily pertain to our fuel and environmental charges included on our invoices, generally alleging that such charges were not properly disclosed, were unfair and were contrary to the customer service contracts. The law firm that filed these lawsuits had filed a purported class action in 2008 against subsidiaries of WM in Bullock County, Alabama, making similar allegations. The prior Alabama suit was removed to federal court, where the federal court ultimately dismissed the plaintiffs' national class action claims. The plaintiffs then elected to dismiss the case without prejudice. We will vigorously defend against these pending lawsuits. Given the inherent uncertainties of litigation, including the early stage of these cases, the unknown size of any potential class, and legal and factual issues in dispute, the outcome of these cases cannot currently be predicted, but we do not believe that the eventual outcome of these cases will have a material adverse effect on the Company's business, financial condition, results of operations or cash flows.

From time to time, we are also named as defendants in personal injury and property damage lawsuits, including purported class actions, on the basis of having owned, operated or transported waste to a disposal facility that is alleged to have contaminated the environment or, in certain cases, on the basis of having conducted environmental remediation activities at sites. Some of the lawsuits may seek to have us pay the costs of monitoring of allegedly affected sites and health care examinations of allegedly affected persons for a substantial period of time even where no actual damage is proven. While we believe we have meritorious defenses to these lawsuits, the ultimate resolution is often substantially uncertain due to the difficulty of determining the cause, extent and impact of alleged contamination (which may have occurred over a long period of time), the potential for successive groups of complainants to emerge, the diversity of the individual plaintiffs' circumstances, and the potential contribution or indemnification obligations of co-defendants or other third parties, among other factors. Additionally, we often enter into agreements with landowners imposing obligations on us to meet certain regulatory or contractual conditions upon site closure or upon termination of the agreements. Compliance with these agreements inherently involves subjective determinations and may result in disputes, including litigation.

As a large company with operations across the United States and Canada, we are subject to various proceedings, lawsuits, disputes and claims arising in the ordinary course of our business. Many of these actions raise complex factual and legal issues and are subject to uncertainties. Actions filed against us include commercial, customer, and employment-related claims, including purported class action lawsuits related to our sales and marketing practices and our customer service agreements and purported class actions involving federal and state wage and hour and other laws. The plaintiffs in some actions seek unspecified damages or injunctive relief, or both. These actions are in various procedural stages, and some are covered in part by insurance. We currently do not believe that the eventual outcome of any such actions could have a material adverse effect on the Company's business, financial condition, results of operations or cash flows.

WM's charter and bylaws provide that WM shall indemnify any person against all liabilities and expenses, and upon request shall advance expenses to any person, who is subject to a pending or threatened proceeding because such person is a director or officer of the Company. Such indemnification is required to the maximum extent permitted under Delaware law. Accordingly, the director or officer must execute an undertaking to reimburse the Company for any fees advanced if it is later determined that the director or officer was not entitled to have such fees advanced under Delaware law. Additionally, WM has entered into separate indemnification agreements with each of the members of its Board of Directors, its Chief Executive Officer and each of its executive vice presidents. The employment agreements between WM and its Chief Executive Officer and other executive and senior vice presidents contain a direct contractual obligation of the Company to provide indemnification to the executive. The Company may incur substantial expenses in connection with the fulfillment of its advancement of costs and indemnification obligations in connection with actions or proceedings that may be brought against its former or current officers, directors and employees.

*Multiemployer Defined Benefit Pension Plans* — About 20% of our workforce is covered by collective bargaining agreements with various union locals across the United States and Canada. As a result of some of these agreements, certain of our subsidiaries are participating employers in a number of trustee-managed

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

multiemployer defined benefit pension plans for the covered employees. In connection with our ongoing renegotiation of various collective bargaining agreements, we may discuss and negotiate for the complete or partial withdrawal from one or more of these pension plans. A complete or partial withdrawal from a multiemployer pension plan may also occur if employees covered by a collective bargaining agreement vote to decertify a union from continuing to represent them. Any other circumstance resulting in a decline in Company contributions to a multiemployer defined benefit pension plan through a reduction in the labor force, whether through attrition over time or through a business event (such as the discontinuation or nonrenewal of a customer contract, the decertification of a union, or relocation, reduction or discontinuance of certain operations) may also trigger a complete or partial withdrawal from one or more of these pension plans.

One of the most significant multiemployer pension plans in which we have participated is the Central States, Southeast and Southwest Areas Pension Plan (“Central States Pension Plan”). The Central States Pension Plan is in “critical status,” as defined by the Pension Protection Act of 2006. Since 2008, certain of our affiliates have bargained to remove covered employees from the Central States Pension Plan, resulting in a series of withdrawals, and we have recognized charges to “Operating” expense associated with the withdrawal of certain bargaining units from the Central States Pension Plan and other underfunded multiemployer pension plans. In October 2011, employees at the last of our affiliates with active participants in the Central States Pension Plan voted to decertify the union that represented them, withdrawing themselves from the Central States Pension Plan. The Company believes there are no collective bargaining agreements remaining that require continuing contributions to this plan; however, this point is the subject of pending litigation with the trustees for the Central States Pension Plan.

We are still negotiating and litigating final resolutions of our withdrawal liability for certain previous withdrawals. Except in the case of our withdrawals from the Central States Pension Plan, we do not believe any additional liability above the charges we have already recognized for such previous withdrawals could be material to the Company’s business, financial condition, liquidity, results of operations or cash flows. In addition to charges recognized in prior years, we currently estimate that we could incur up to approximately \$40 million in future charges based on demands from representatives of the Central States Pension Plan. As a result, we do not anticipate that the final resolution of the Central States Pension Plan matter could be material to the Company’s business, financial condition or liquidity; however, such loss could have a material adverse effect on our cash flows and, to a lesser extent, our results of operations, for a particular reporting period. Similarly, we also do not believe that any future withdrawals, individually or in the aggregate, from the multiemployer pension plans to which we contribute, could have a material adverse effect on our business, financial condition or liquidity. However, such withdrawals could have a material adverse effect on our results of operations or cash flows for a particular reporting period, depending on the number of employees withdrawn in any future period and the financial condition of the multiemployer pension plan(s) at the time of such withdrawal(s).

*Tax Matters* — We are currently in the examination phase of IRS audits for the tax years 2013 and 2014 and expect these audits to be completed within the next six and 18 months, respectively. We participate in the IRS’s Compliance Assurance Process, which means we work with the IRS throughout the year in order to resolve any material issues prior to the filing of our annual tax return. We are also currently undergoing audits by various state and local jurisdictions for tax years that date back to 2009, with the exception of affirmative claims in one jurisdiction that date back to 2000. We are currently under audit in Canada for the tax years 2012 and 2013 and all tax years prior to 2009 are closed. In July 2011, we acquired Oakleaf Global Holdings (“Oakleaf”), which is subject to potential IRS examination for the year 2011. Pursuant to the terms of our acquisition of Oakleaf, we are entitled to indemnification for Oakleaf’s pre-acquisition period tax liabilities. We maintain a liability for uncertain tax positions, the balance of which management believes is adequate. Results of audit assessments by taxing authorities are not currently expected to have a material adverse impact on our results of operations or cash flows.



**8. Segment and Related Information**

Our senior management evaluates, oversees and manages the financial performance of our Solid Waste subsidiaries through our 17 geographic Areas. These 17 Areas constitute our operating segments and none of the Areas individually meet the quantitative criteria to be a separate reportable segment. We have evaluated the aggregation criteria and concluded that, based on the similarities between our Areas, including the fact that our Solid Waste business is homogenous across geography with the same services offered across the Areas, aggregation of our Areas is appropriate for purposes of presenting our reportable segments. Accordingly, we have aggregated our 17 Areas into three tiers that we believe have similar economic characteristics and future prospects based in large part on a review of the Areas' income from operations margins. The economic variations experienced by our Areas is attributable to a variety of factors, including regulatory environment of the Area; economic environment of the Area, including level of commercial and industrial activity; population density; service offering mix and disposal logistics, with no one factor being singularly determinative of an Area's current or future economic performance. As a result of our consideration of economic and other similarities, we have established the following three reportable segments for our Solid Waste business: Tier 1, which is comprised almost exclusively of Areas in the Southern United States; Tier 2, which is comprised predominately of Areas located in the Midwest and Northeast United States; and Tier 3, which encompasses all remaining Areas, including the Northwest and Mid-Atlantic regions of the United States and Eastern Canada.

Our Wheelabrator business, which manages waste-to-energy facilities and independent power production plants, continues to be a separate reportable segment as it meets one of the quantitative disclosure thresholds. On July 25, 2014, the Company signed a definitive Stock Purchase Agreement to sell substantially all of our Wheelabrator business to an affiliate of Energy Capital Partners. Accordingly, our Wheelabrator business has been classified as "Businesses held-for-sale" within our Condensed Consolidated Balance Sheet as of September 30, 2014. We have concluded that our Wheelabrator business does not qualify for discontinued operations accounting under current authoritative guidance based on our commitment to enter into a long-term agreement to supply waste to certain Wheelabrator facilities upon closing. Refer to Note 9 for additional information.

The operating segments not evaluated and overseen through the 17 Areas and Wheelabrator are presented herein as "Other" as these operating segments do not meet the criteria to be aggregated with other operating segments and do not meet the quantitative criteria to be separately reported.

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Summarized financial information concerning our reportable segments is shown in the following table (in millions):

	Gross Operating Revenues	Intercompany Operating Revenues	Net Operating Revenues	Income from Operations(a)
<b>Three Months Ended:</b>				
<b>September 30, 2014</b>				
Solid Waste:				
Tier 1	\$ 895	\$ (138)	\$ 757	\$ 230
Tier 2	1,662	(307)	1,355	349
Tier 3	910	(147)	763	169
Solid Waste	3,467	(592)	2,875	748
Wheelabrator	205	(28)	177	48
Other	566	(16)	550	(10)
	4,238	(636)	3,602	786
Corporate and Other	—	—	—	(240)
Total	<u>\$ 4,238</u>	<u>\$ (636)</u>	<u>\$ 3,602</u>	<u>\$ 546</u>
<b>September 30, 2013</b>				
Solid Waste:				
Tier 1	\$ 898	\$ (140)	\$ 758	\$ 224
Tier 2	1,670	(311)	1,359	347
Tier 3	940	(157)	783	148
Solid Waste	3,508	(608)	2,900	719
Wheelabrator	214	(29)	185	39
Other	561	(25)	536	(31)
	4,283	(662)	3,621	727
Corporate and Other	—	—	—	(150)
Total	<u>\$ 4,283</u>	<u>\$ (662)</u>	<u>\$ 3,621</u>	<u>\$ 577</u>

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

	Gross Operating Revenues	Intercompany Operating Revenues	Net Operating Revenues	Income from Operations(a)
<b>Nine Months Ended:</b>				
<b>September 30, 2014</b>				
Solid Waste:				
Tier 1	\$ 2,630	\$ (405)	\$ 2,225	\$ 671
Tier 2	4,814	(885)	3,929	968
Tier 3	2,668	(433)	2,235	442
Solid Waste	10,112	(1,723)	8,389	2,081
Wheelabrator	641	(80)	561	102
Other	1,664	(55)	1,609	(57)
	12,417	(1,858)	10,559	2,126
Corporate and Other	—	—	—	(579)
Total	<u>\$ 12,417</u>	<u>\$ (1,858)</u>	<u>\$ 10,559</u>	<u>\$ 1,547</u>
<b>September 30, 2013</b>				
Solid Waste:				
Tier 1	\$ 2,632	\$ (417)	\$ 2,215	\$ 652
Tier 2	4,827	(899)	3,928	970
Tier 3	2,637	(424)	2,213	388
Solid Waste	10,096	(1,740)	8,356	2,010
Wheelabrator	634	(83)	551	52
Other	1,649	(73)	1,576	(99)
	12,379	(1,896)	10,483	1,963
Corporate and Other	—	—	—	(474)
Total	<u>\$ 12,379</u>	<u>\$ (1,896)</u>	<u>\$ 10,483</u>	<u>\$ 1,489</u>

- (a) In accordance with authoritative guidance, the Company suspends depreciation and amortization on the underlying assets of operations classified as held-for-sale. Accordingly, we suspended \$10 million of depreciation and amortization for both the three and nine months ended September 30, 2014 on assets of our Wheelabrator business upon signing the Stock Purchase Agreement discussed in Note 9.

Fluctuations in our operating results may be caused by many factors, including period-to-period changes in the relative contribution of revenue by each line of business, changes in commodity prices and by general economic conditions. In addition, our revenues and income from operations typically reflect seasonal patterns. Our operating revenues tend to be somewhat higher in the summer months, primarily due to the higher volume of construction and demolition waste. The volumes of industrial and residential waste in certain regions where we operate also tend to increase during the summer months. Our second and third quarter revenues and results of operations typically reflect these seasonal trends. The operating results of our first quarter also often reflect higher repair and maintenance expenses because we rely on the slower winter months, when waste flows are generally lower, to perform scheduled maintenance at our waste-to-energy facilities.

Service disruptions caused by severe storms, extended periods of inclement weather or climate extremes can significantly affect the operating results of the affected Areas. On the other hand, certain destructive weather conditions that tend to occur during the second half of the year, such as the hurricanes that most often impact our operations in the Southern and Eastern U.S., can actually increase our revenues in the areas affected. While

weather-related and other “one-time” occurrences can boost revenues through additional work for a limited time span, as a result of significant start-up costs and other factors, such revenue sometimes generates earnings at comparatively lower margins.

## 9. Acquisitions, Divestitures and Businesses Held-for-Sale

### *Pending Acquisition*

On September 17, 2014, the Company signed a definitive agreement to acquire the outstanding stock of Deffenbaugh Disposal, Inc., one of the largest privately owned collection and disposal firms in the Midwest. Closing of the acquisition is expected to occur in late 2014 or early 2015, subject to the receipt of regulatory approvals and the satisfaction of customary closing conditions.

### *Acquisitions*

*Greenstar, LLC* — On January 31, 2013, we paid \$170 million inclusive of certain adjustments to acquire Greenstar, LLC (“Greenstar”). Pursuant to the sale and purchase agreement, up to an additional \$40 million is payable to the sellers during the period from 2014 to 2018, of which \$20 million is guaranteed. The remaining \$20 million of this consideration is contingent, based on changes in certain recyclable commodity indexes, and had an estimated fair value at closing of \$16 million. Greenstar was an operator of recycling and resource recovery facilities. This acquisition provides the Company’s customers with greater access to recycling solutions, having supplemented our extensive nationwide recycling network with the operations of one of the nation’s largest private recyclers.

Goodwill of \$122 million was calculated as the excess of the consideration paid over the net assets recognized and represents the future economic benefits expected to arise from other assets acquired that could not be individually identified and separately recognized. Goodwill has been assigned predominantly to our Areas and, to a lesser extent, our recycling brokerage services, as they are expected to benefit from the synergies of the combination. Goodwill related to this acquisition is deductible for income tax purposes. There were no material adjustments to the purchase price allocation from the date of acquisition.

*RCI Environnement, Inc.* — On July 5, 2013, we paid C\$509 million, or \$481 million, to acquire substantially all of the assets of RCI Environnement, Inc. (“RCI”), the largest waste management company in Quebec, and certain related entities. Total consideration, inclusive of amounts for estimated working capital, was C\$515 million, or \$487 million. RCI provides collection, transfer, recycling and disposal operations throughout the Greater Montreal area. The acquired RCI operations complement and expand the Company’s existing assets and operations in Quebec.

Goodwill of \$191 million was calculated as the excess of the consideration paid over the net assets recognized and represents the future economic benefits expected to arise from other assets acquired that could not be individually identified and separately recognized. Goodwill has been assigned to our Eastern Canada Area as it is expected to benefit from the synergies of the combination. A portion of goodwill related to this acquisition is deductible for income tax purposes in accordance with Canadian tax law. There were no material adjustments to the purchase price allocation from the date of acquisition.

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The following table presents the final allocation of the purchase price for RCI (in millions):

	September 30, 2014
Accounts and other receivables	\$ 32
Property and equipment	117
Goodwill	191
Other intangible assets	169
Deferred revenues	(4)
Landfill and environmental remediation liabilities	(1)
Deferred income taxes, net	(14)
Long-term debt, less current portion	(3)
Total purchase price	<u>\$ 487</u>

The following table presents the final allocation of the purchase price for RCI to other intangible assets (amounts in millions, except for amortization periods):

	RCI	
	Amount	Weighted Average Amortization Periods (in Years)
Customer relationships	\$ 162	15.0
Trade name	7	5.0
Total other intangible assets subject to amortization	<u>\$ 169</u>	14.6

The following pro forma consolidated results of operations have been prepared as if the acquisitions of Greenstar and RCI occurred at January 1, 2013 (in millions, except per share amounts):

	Three Months Ended September 30, 2013	Nine Months Ended September 30, 2013
Operating revenues	\$ 3,623	\$ 10,585
Net income attributable to Waste Management, Inc.	291	704
Basic earnings per common share	0.62	1.51
Diluted earnings per common share	0.62	1.50

**Divestitures**

In the third quarter of 2014, we sold certain landfill and collection operations in our Eastern Canada Area, which were included in Tier 3. We received cash proceeds from the sale of \$39 million and recognized a gain of \$18 million. In the second quarter of 2014, we sold our Puerto Rico operations and certain other collection and landfill assets which were included in Tier 3 and Tier 1, respectively, of our Solid Waste business. We received proceeds from the sale of \$80 million, consisting of \$65 million of cash and \$15 million of preferred stock. The loss recognized related to the sale was \$26 million. The gain and loss associated with these divestitures are recorded in “(Income) expense from divestitures, asset impairments and unusual items” in our Condensed Consolidated Statement of Operations.

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

**Businesses Held-for-Sale**

On July 25, 2014, the Company signed a definitive Stock Purchase Agreement to sell substantially all of our Wheelabrator business to an affiliate of Energy Capital Partners for \$1.94 billion in cash, subject to certain post-closing adjustments. Closing of the sale is expected to occur by the end of 2014, subject to the satisfaction of customary closing conditions and receipt of regulatory approvals. In conjunction with the sale, the Company will enter into a long-term agreement to supply waste to certain Wheelabrator facilities upon closing. As of September 30, 2014, our Wheelabrator business meets the criteria to be classified as held-for-sale and has been classified as such within our Condensed Consolidated Balance Sheet. We have concluded that our Wheelabrator business does not qualify for discontinued operations accounting under current authoritative guidance based on our significant continuing obligations under the long-term waste supply agreement. The following table presents the carrying amounts of Wheelabrator assets and liabilities that have been aggregated in “Businesses held-for-sale” as of September 30, 2014 (in millions):

	September 30, 2014
Accounts and other receivables	\$ 94
Parts and supplies	60
Deferred income taxes	3
Other assets	14
Total current assets	171
Property and equipment	1,151
Goodwill	304
Other intangible assets	3
Other assets	223
Total assets	<u>\$ 1,852</u>
Accounts payable	\$ 20
Accrued liabilities	29
Deferred revenues	1
Current portion of long-term debt	2
Total current liabilities	52
Long-term debt, less current portion	12
Deferred income taxes	271
Landfill and environmental remediation liabilities	17
Other liabilities	17
Total liabilities	<u>\$ 369</u>

**10. Restructuring**

In August 2014, we announced a consolidation and realignment of several Corporate functions to better support achievement of the Company’s strategic goals, including cost reduction. We are in the process of implementing this restructuring plan and we expect it to be completed by the end of 2014. Voluntary separation arrangements were offered to all salaried employees within these organizations. To date, approximately 650 employees have separated from our Corporate and recycling organizations in connection with this restructuring, but we do not anticipate that all of these positions will be permanently eliminated.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

During the third quarter of 2014, we recognized pre-tax charges of \$67 million primarily associated with this restructuring, of which \$61 million related to employee severance and benefit costs. We do not expect to incur any material charges associated with this restructuring in future periods.

During the nine months ended September 30, 2013, we recognized a total of \$13 million of pre-tax restructuring charges, of which \$6 million was related to employee severance and benefit costs, including costs associated with our acquisition of Greenstar and our July 2012 restructuring. The remaining charges were primarily related to operating lease obligations for property that will no longer be utilized.

We have recognized total charges of \$71 million associated with our 2013 and 2014 restructurings related to employee severance and benefits, and we have paid approximately \$19 million of these costs. At September 30, 2014, we had approximately \$48 million of accrued employee severance related to our restructuring efforts, which will be paid through the end of 2016.

**11. Asset Impairments and Unusual Items*****(Income) expense from divestitures, asset impairments and unusual items***

During the third quarter of 2014, we recognized net gains of \$16 million, primarily attributable to an \$18 million gain on the sale of certain landfill and collection operations in our Eastern Canada Area. This gain was more than offset by \$39 million of net charges during the nine months ended September 30, 2014, primarily related to a \$26 million loss on the divestiture of our Puerto Rico operations and certain other collection and landfill assets as discussed further in Note 9 and a \$12 million impairment charge due to the decision to close a waste processing facility.

During the third quarter of 2013, we recognized charges of \$23 million, primarily related to (i) a \$12 million impairment charge to write down goodwill and indefinite-lived intangibles related to an investment in a waste diversion technology company, partially offset by a \$6 million benefit to noncontrolling interest and (ii) losses on divestitures primarily related to investments in oil and gas producing properties. During the nine months ended September 30, 2013, we also recognized additional charges of \$15 million, primarily related to (i) a \$14 million impairment charge in the second quarter of 2013 at a waste-to-energy facility as a result of projected operating losses, which caused us to write down the carrying value of the facility's property, plant and equipment to its estimated fair value; (ii) losses on divestitures in the first quarter of 2013 primarily related to investments in oil and gas producing properties and (iii) other charges to impair goodwill and write down the carrying value of assets to their estimated fair values related to certain of our operations, all of which are individually immaterial. Partially offsetting these charges during 2013 were gains on divestitures including the sale of a transfer station in our Greater Mid-Atlantic Area during the first quarter of 2013.

***Equity in net losses of unconsolidated entities***

During the nine months ended September 30, 2014, we recognized \$5 million of charges to write down an equity method investment in a waste diversion technology company to its fair value.

***Other income (expense)***

In the first quarter of 2014, we sold our investment in Shanghai Environment Group, which was part of our Wheelabrator business. We received cash proceeds from the sale of \$155 million, which have been included in "Proceeds from divestitures of businesses and other assets (net of cash divested)" within "Net cash used in investing activities" in the Condensed Consolidated Statement of Cash Flows. The losses recognized related to the sale were not material and are recorded in "Other, net" in our Condensed Consolidated Statement of Operations.

During the nine months ended September 30, 2013, we recognized impairment charges of \$11 million relating to other-than-temporary declines in the value of investments in waste diversion technology companies

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

accounted for under the cost method. We wrote down the carrying value of our investments to their fair value based on third-party investors' recent transactions in these securities. Partially offsetting these charges was a \$4 million gain on the sale of a similar investment recognized in the second quarter of 2013. These net charges are recorded in "Other, net" in our Condensed Consolidated Statement of Operations.

**12. Accumulated Other Comprehensive Income**

The changes in the balances of each component of accumulated other comprehensive income, net of tax, which is included as a component of Waste Management, Inc. stockholders' equity, are as follows (in millions, with amounts in parentheses representing debits to accumulated other comprehensive income):

	Derivative Instruments	Available- for-Sale Securities	Foreign Currency Translation Adjustments	Post- Retirement Benefit Plans	Total
Balance, December 31, 2013	\$ (62)	\$ 6	\$ 208	\$ 2	\$154
Other comprehensive income (loss) before reclassifications, net of tax expense (benefit) of \$(2), \$4, \$0 and \$0, respectively	(3)	5	(63)	—	(61)
Amounts reclassified from accumulated other comprehensive income, net of tax (expense) benefit of \$1, \$0, \$0 and \$0, respectively	1	—	(17)	—	(16)
Net current period other comprehensive income (loss)	(2)	5	(80)	—	(77)
Balance, September 30, 2014	<u>\$ (64)</u>	<u>\$ 11</u>	<u>\$ 128</u>	<u>\$ 2</u>	<u>\$ 77</u>

The amounts of other comprehensive income (loss) before reclassifications associated with our cash flow derivative instruments are as follows (in millions):

	Amount of Derivative Gain (Loss) Recognized in OCI (Effective Portion)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
<u>Derivatives Designated as Cash Flow Hedges</u>				
Forward-starting interest rate swaps	\$ —	\$ (1)	\$ (8)	\$ 11
Foreign currency derivatives	13	(8)	11	11
Electricity commodity derivatives	—	—	(8)	(6)
Total before tax	13	(9)	(5)	16
Tax (expense) benefit	(5)	4	2	(6)
Net of tax	<u>\$ 8</u>	<u>\$ (5)</u>	<u>\$ (3)</u>	<u>\$ 10</u>



WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

The significant amounts reclassified out of each component of accumulated other comprehensive income are as follows (in millions, with amounts in parentheses representing debits to the statement of operations classification):

Detail About Accumulated Other Comprehensive Income Components	Amount Reclassified from Accumulated Other Comprehensive Income				Statement of Operations Classification
	Three Months Ended September 30,		Nine Months Ended September 30,		
	2014	2013	2014	2013	
Gains and losses on cash flow hedges:					
Forward-starting interest rate swaps	\$ (3)	\$ (2)	\$ (8)	\$ (6)	Interest expense
Treasury rate locks	—	—	(1)	(1)	Interest expense
Foreign currency derivatives	16	(9)	16	10	Other, net
Electricity commodity derivatives	—	—	(9)	(6)	Operating revenues
	13	(11)	(2)	(3)	Total before tax
	(5)	4	1	1	Tax (expense) benefit
Total reclassifications for the period	<u>\$ 8</u>	<u>\$ (7)</u>	<u>\$ (1)</u>	<u>\$ (2)</u>	Net of tax

13. Share Repurchases

Our share repurchases have been made in accordance with financial plans approved by our Board of Directors. In February 2014, the Board of Directors authorized up to \$600 million in future share repurchases.

During the third quarter of 2014, we entered into accelerated share repurchase (“ASR”) agreements with two financial institutions to repurchase an aggregate of \$600 million of our common stock, which we funded with borrowings under our \$2.25 billion revolving credit facility. At the beginning of the ASR repurchase periods, we delivered \$600 million in cash and received 9.6 million shares, representing 70 percent of the shares expected to be repurchased based on then-current market prices. The final number of shares to be repurchased and the final average price per share under each ASR agreement will depend on the volume-weighted average price of our stock, less a discount, during the term of each agreement. Purchases under the ASR agreements are expected to be completed in late 2014 or early 2015.

The ASR agreements were accounted for as two separate transactions: (i) as shares of reacquired common stock for the shares delivered to us upon effectiveness of the ASR agreements and (ii) as a forward contract indexed to our own common stock for the undelivered shares. The initial delivery of shares is included in treasury stock at a cost of \$420 million and resulted in an immediate reduction of the outstanding shares used to calculate the weighted-average common shares outstanding for basic and diluted earnings per share. The \$180 million forward contract indexed to our own stock met the criteria for equity classification and this amount was recorded in additional paid-in capital.

## 14. Fair Value Measurements

*Assets and Liabilities Accounted for at Fair Value*

Our assets and liabilities that are measured at fair value on a recurring basis include the following (in millions):

	Total	Fair Value Measurements at September 30, 2014 Using		
		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)(a)
<b>Assets:</b>				
Money market funds	\$ 73	\$ 73	\$ —	\$ —
Fixed-income securities	37	—	37	—
Redeemable preferred stock	47	—	—	47
Foreign currency derivatives	15	—	15	—
Total assets	<u>\$172</u>	<u>\$ 73</u>	<u>\$ 52</u>	<u>\$ 47</u>
<b>Liabilities:</b>				
Electricity commodity derivatives(b)	\$ 2	\$ —	\$ 2	\$ —
Foreign currency derivatives	3	—	3	—
Total liabilities	<u>\$ 5</u>	<u>\$ —</u>	<u>\$ 5</u>	<u>\$ —</u>
	Total	Fair Value Measurements at December 31, 2013 Using		
		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)(a)
<b>Assets:</b>				
Money market funds	\$ 99	\$ 99	\$ —	\$ —
Fixed-income securities	36	—	36	—
Redeemable preferred stock	25	—	—	25
Foreign currency derivatives	2	—	2	—
Total assets	<u>\$162</u>	<u>\$ 99</u>	<u>\$ 38</u>	<u>\$ 25</u>
<b>Liabilities:</b>				
Interest rate derivatives	\$ 28	\$ —	\$ 28	\$ —
Electricity commodity derivatives	3	—	3	—
Total liabilities	<u>\$ 31</u>	<u>\$ —</u>	<u>\$ 31</u>	<u>\$ —</u>

- (a) Level 3 investments have been measured based on third-party investors' recent or pending transactions in these securities, which are considered the best evidence of fair value currently available. When this evidence is not available, we use other valuation techniques as appropriate and available. These valuation methodologies may include transactions in similar instruments, discounted cash flow analysis, third-party appraisals or industry multiples and public comparables. The increase in the fair value of our redeemable

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

preferred stock at September 30, 2014 compared to December 31, 2013 is related to (i) \$15 million of preferred stock acquired in conjunction with the sale of our Puerto Rico operations and certain other collection and landfill assets, which is discussed in Note 9, and (ii) a \$7 million increase in the fair value of the redeemable preferred stock outstanding at December 31, 2013 due to an increase in the price per share established in a recent stock issuance.

- (b) The amount reported as of September 30, 2014 is reflected in “Businesses held-for-sale” in our Condensed Consolidated Balance Sheet due to the pending sale of substantially all of our Wheelabrator business. Refer to Note 9 for additional information.

**Fair Value of Debt**

At September 30, 2014 and December 31, 2013, the carrying value of our debt was approximately \$10.2 billion. The carrying value of our debt includes adjustments associated with fair value hedge accounting related to our interest rate swaps as discussed in Note 4.

The estimated fair value of our debt was approximately \$11.3 billion at September 30, 2014 and approximately \$11.0 billion at December 31, 2013. The estimated fair value of our senior notes is based on quoted market prices. The carrying value of remarketable debt and borrowings under our revolving credit facilities approximates fair value due to the short-term nature of the interest rates. The fair value of our other debt is estimated using discounted cash flow analysis, based on current market rates for similar types of instruments.

Although we have determined the estimated fair value amounts using available market information and commonly accepted valuation methodologies, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, our estimates are not necessarily indicative of the amounts that we, or holders of the instruments, could realize in a current market exchange. The use of different assumptions and/or estimation methodologies could have a material effect on the estimated fair values. The fair value estimates are based on Level 2 inputs of the fair value hierarchy available as of September 30, 2014 and December 31, 2013. These amounts have not been revalued since those dates, and current estimates of fair value could differ significantly from the amounts presented.

**15. Variable Interest Entities**

Following is a description of our financial interests in variable interest entities that we consider significant, including (i) those for which we have determined that we are the primary beneficiary of the entity and, therefore, have consolidated the entities into our financial statements; (ii) those that represent a significant interest in an unconsolidated entity and (iii) trusts for final capping, closure, post-closure or environmental remediation obligations for both consolidated and unconsolidated variable interest entities.

**Consolidated Variable Interest Entities**

*Waste-to-Energy LLCs* — In June 2000, two limited liability companies were established to purchase interests in existing leveraged lease financings at three waste-to-energy facilities that we lease, operate and maintain. We own a 0.5% interest in one of the LLCs (“LLC I”) and a 0.25% interest in the second LLC (“LLC II”). John Hancock Life Insurance Company (“Hancock”) owns 99.5% of LLC I and 99.75% of LLC II is owned by LLC I and the CIT Group (“CIT”). We are in discussions with Hancock and CIT to acquire their interests in these entities pursuant to terms and conditions of the LLC agreements. The LLCs are part of our Wheelabrator business. We intend to sell our interests in these entities to the purchaser of substantially all of our Wheelabrator business pursuant to the Stock Purchase Agreement discussed further in Note 9.

In 2000, Hancock and CIT made an initial investment of \$167 million in the LLCs, which was used to purchase the three waste-to-energy facilities and assume the seller’s indebtedness. Under the LLC agreements, the LLCs shall be dissolved upon the occurrence of any of the following events: (i) a written decision of all members of the LLCs; (ii) December 31, 2063; (iii) a court’s dissolution of the LLCs or (iv) the LLCs ceasing to own any interest in the waste-to-energy facilities.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Income, losses and cash flows of the LLCs are allocated to the members based on their initial equity ownership percentages until Hancock and CIT achieve targeted returns on their initial capital investments in each respective LLC. All allocations made through September 30, 2014 have been based on initial equity ownership percentages as the target returns have not yet been achieved for either LLC. We currently expect Hancock and CIT to achieve their targeted return on LLC II in early 2015 and Hancock to achieve its targeted return on LLC I in mid-2015. After the investors have achieved their targeted returns, the LLC agreements provide that we will receive 80% of the earnings of each of the LLCs and Hancock and CIT will be allocated the remaining 20%.

Our obligations associated with our interests in the LLCs are primarily related to the lease of the facilities. In addition to our minimum lease payment obligations, we are required to make cash payments to the LLCs for differences between fair market rents and our minimum lease payments. These payments are subject to adjustment based on factors that include the fair market value of rents for the facilities and lease payments made through the re-measurement dates. In addition, we may also be required under certain circumstances to make capital contributions to the LLCs based on differences between the fair market value of the facilities and defined termination values as provided for in the underlying lease agreements, although we believe the likelihood of the occurrence of these circumstances is remote.

We have determined that we are the primary beneficiary of the LLCs and consolidate these entities in our Consolidated Financial Statements because (i) all of the equity owners of the LLCs are considered related parties for purposes of applying this accounting guidance; (ii) the equity owners share power over the significant activities of the LLCs and (iii) we are the entity within the related party group whose activities are most closely associated with the LLCs.

As of September 30, 2014 and December 31, 2013, our Condensed Consolidated Balance Sheets included \$275 million and \$284 million, respectively, of net property and equipment associated with the LLCs' waste-to-energy facilities and \$243 million and \$239 million, respectively, in noncontrolling interests associated with Hancock's and CIT's interests in the LLCs. The September 30, 2014 net property and equipment of \$275 million is part of our Wheelabrator business and is classified as "Businesses held-for-sale" in the Condensed Consolidated Balance Sheet. See Note 9 for further discussion. We recognized reductions in consolidated earnings of \$8 million and \$29 million for the three and nine months ended September 30, 2014, respectively, and \$10 million and \$32 million for the three and nine months ended September 30, 2013, respectively, for Hancock's and CIT's noncontrolling interests in the LLCs' earnings, which are included in our consolidated net income. The LLCs' earnings relate to the rental income generated from leasing the facilities to our subsidiaries, reduced by depreciation expense. The LLCs' rental income is eliminated in the Company's consolidation.

**Significant Unconsolidated Variable Interest Entities**

*Investment in U.K. Waste-to-Energy and Recycling Entity* — In the first quarter of 2012, we formed a U.K. joint venture (the "JV"), together with a commercial waste management company ("Partner"), to develop, construct, operate and maintain a waste-to-energy and recycling facility in England. We own a 50% interest in the JV. We determined that we are not the primary beneficiary of the JV, as all major decisions of the JV require either majority vote or unanimous consent of the directors (who are appointed in equal numbers by us and our Partner) or unanimous consent of the two shareholders of the JV. As such, our Partner shares equally in the power to direct the activities of the JV that most significantly impact its economic performance. Accordingly, we account for this investment under the equity method of accounting and do not consolidate this entity.

Through September 30, 2014, we had funded approximately £18 million, or \$30 million, through loans and less than \$1 million through equity contributions. These amounts are included in our Condensed Consolidated Balance Sheet as long-term "Other assets" and "Investments in unconsolidated entities," respectively. In addition to the funding commitments described above, the JV has entered into certain foreign currency and interest rate derivatives at the direction of the Norfolk County Council (the "Council"), which awarded the project to the JV. The losses incurred on these derivatives will ultimately be recoverable from the Council under the terms of the project, and accordingly, are not reflected in our "Equity in net losses of unconsolidated entities."

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Following delays in obtaining planning approval, the Council held a special meeting on April 7, 2014 and voted to terminate the project agreement with the JV. The JV then exercised its right to accelerate the effective date of the project agreement's termination to May 16, 2014. The Council now is obligated to reimburse the JV up to £34 million, or \$55 million, based on the exchange rate as of September 30, 2014, in termination fees and reimbursements required by its agreements with the JV, of which £27 million, or \$44 million, has been reimbursed to date. As a result, any impairment resulting from the termination of the project that we record on account of our interest in the JV will not be material. Our interest in the JV and rights to remaining reimbursements owed will not be transferred to the purchaser of our Wheelabrator business under the Stock Purchase Agreement discussed further in Note 9.

*Investment in Refined Coal Facility* — In 2011, we acquired a noncontrolling interest in a limited liability company established to invest in and manage a refined coal facility. Along with the other equity investor, we support the operations of the entity in exchange for a pro-rata share of the tax credits it generates. Our initial consideration for this investment consisted of a cash payment of \$48 million. As of September 30, 2014 and December 31, 2013, our investment balance was \$34 million and \$27 million, respectively, representing our current maximum pre-tax exposure to loss. Under the terms and conditions of the transaction, we do not believe that we have any material exposure to loss. Required capital contributions commenced in the first quarter of 2013 and will continue through the expiration of the tax credits under Section 45 of the Internal Revenue Code, which occurs at the end of 2019. We are only obligated to make future contributions to the extent tax credits are generated. We determined that we are not the primary beneficiary of this entity as we do not have the power to individually direct the entity's activities. Accordingly, we account for this investment under the equity method of accounting and do not consolidate the entity. Additional information related to this investment is discussed in Note 5.

*Investment in Low-Income Housing Properties* — In 2010, we acquired a noncontrolling interest in a limited liability company established to invest in and manage low-income housing properties. We support the operations of the entity in exchange for a pro-rata share of the tax credits it generates. Our target return on the investment is guaranteed and, therefore, we do not believe that we have any material exposure to loss. Our consideration for this investment totaled \$221 million, which was comprised of a \$215 million note payable and an initial cash payment of \$6 million. At September 30, 2014 and December 31, 2013, our investment balance was \$110 million and \$129 million, respectively, and our debt balance was \$110 million and \$128 million, respectively. We determined that we are not the primary beneficiary of this entity as we do not have the power to individually direct the entity's activities. Accordingly, we account for this investment under the equity method of accounting and do not consolidate the entity. Additional information related to this investment is discussed in Note 5.

***Trusts for Final Capping, Closure, Post-Closure or Environmental Remediation Obligations***

We have significant financial interests in trust funds that were created to settle certain of our final capping, closure, post-closure or environmental remediation obligations. Generally, we are the sole beneficiary of these restricted balances; however, certain of the funds have been established for the benefit of both the Company and the host community in which we operate. We have determined that these trust funds are variable interest entities; however, we are not the primary beneficiary of these entities because either (i) we do not have the power to direct the significant activities of the trusts or (ii) power over the trusts' significant activities is shared.

We account for the trusts for which we are the sole beneficiary as long-term "Other assets" in our Condensed Consolidated Balance Sheet. We reflect our interests in the unrealized gains and losses on available-for-sale securities held by these trusts as a component of "Accumulated other comprehensive income." These trusts had a fair value of \$128 million at September 30, 2014 and \$125 million at December 31, 2013. Our interests in the trusts that have been established for the benefit of both the Company and the host community in which we operate are accounted for as investments in unconsolidated entities and receivables. These amounts are recorded in "Other receivables," "Investments in unconsolidated entities" and long-term "Other assets" in our

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Condensed Consolidated Balance Sheet, as appropriate. Our investments and receivables related to these trusts had an aggregate carrying value of \$113 million and \$110 million as of September 30, 2014 and December 31, 2013, respectively.

As the party with primary responsibility to fund the related final capping, closure, post-closure or environmental remediation activities, we are exposed to risk of loss as a result of potential changes in the fair value of the assets of the trust. The fair value of trust assets can fluctuate due to (i) changes in the market value of the investments held by the trusts and (ii) credit risk associated with trust receivables. Although we are exposed to changes in the fair value of the trust assets, we currently expect the trust funds to continue to meet the statutory requirements for which they were established.

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

16. Condensed Consolidating Financial Statements

WM Holdings has fully and unconditionally guaranteed all of WM's senior indebtedness. WM has fully and unconditionally guaranteed all of WM Holdings' senior indebtedness. None of WM's other subsidiaries have guaranteed any of WM's or WM Holdings' debt. As a result of these guarantee arrangements, we are required to present the following condensed consolidating financial information (in millions):

CONDENSED CONSOLIDATING BALANCE SHEETS

September 30, 2014  
(Unaudited)

	WM	WM	Non-Guarantor	Eliminations	Consolidated
	ASSETS	Holdings	Subsidiaries		
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ —	\$ —	\$ 183	\$ —	\$ 183
Investments in and advances to affiliates(a)	—	1,216	—	(1,216)	—
Other current assets(a)	—	6	3,927	—	3,933
	—	1,222	4,110	(1,216)	4,116
Property and equipment, net	—	—	10,849	—	10,849
Investments in and advances to affiliates	16,669	16,400	5,292	(38,361)	—
Other assets	41	28	7,177	—	7,246
Total assets	<u>\$16,710</u>	<u>\$17,650</u>	<u>\$ 27,428</u>	<u>\$ (39,577)</u>	<u>\$ 22,211</u>
<b>LIABILITIES AND EQUITY</b>					
Current liabilities:					
Current portion of long-term debt	\$ 946	\$ —	\$ 195	\$ —	\$ 1,141
Accounts payable and other current liabilities(a)	68	5	2,575	—	2,648
	1,014	5	2,770	—	3,789
Long-term debt, less current portion	5,567	449	3,007	—	9,023
Due to affiliates	4,765	527	—	(5,292)	—
Other liabilities	—	—	3,736	—	3,736
Total liabilities	11,346	981	9,513	(5,292)	16,548
Equity:					
Stockholders' equity	5,364	16,669	17,616	(34,285)	5,364
Noncontrolling interests	—	—	299	—	299
	5,364	16,669	17,915	(34,285)	5,663
Total liabilities and equity	<u>\$16,710</u>	<u>\$17,650</u>	<u>\$ 27,428</u>	<u>\$ (39,577)</u>	<u>\$ 22,211</u>

(a) Amounts reported for Non-Guarantor Subsidiaries include \$1.9 billion of assets and \$0.4 billion of liabilities associated with our Wheelabrator business, which are reflected in "Businesses held-for-sale" in our Condensed Consolidated Balance Sheet. The related ownership for WM Holdings' net investment is reported in current assets. Refer to Note 9 for additional information.

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED CONSOLIDATING BALANCE SHEETS (Continued)

December 31, 2013

	<u>WM</u>	<u>WM</u> <u>Holdings</u>	<u>Non-Guarantor</u> <u>Subsidiaries</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ —	\$ —	\$ 58	\$ —	\$ 58
Other current assets	—	6	2,435	—	2,441
	—	6	2,493	—	2,499
Property and equipment, net	—	—	12,344	—	12,344
Investments in and advances to affiliates(b)	15,802	16,845	4,268	(36,915)	—
Other assets	42	12	7,706	—	7,760
Total assets	<u>\$15,844</u>	<u>\$16,863</u>	<u>\$ 26,811</u>	<u>\$ (36,915)</u>	<u>\$ 22,603</u>
<b>LIABILITIES AND EQUITY</b>					
Current liabilities:					
Current portion of long-term debt	\$ 587	\$ —	\$ 139	\$ —	\$ 726
Accounts payable and other current liabilities	109	13	2,166	—	2,288
	696	13	2,305	—	3,014
Long-term debt, less current portion	5,772	449	3,279	—	9,500
Due to affiliates(b)	3,669	599	—	(4,268)	—
Other liabilities	—	—	4,087	—	4,087
Total liabilities	10,137	1,061	9,671	(4,268)	16,601
Equity:					
Stockholders' equity	5,707	15,802	16,845	(32,647)	5,707
Noncontrolling interests	—	—	295	—	295
	5,707	15,802	17,140	(32,647)	6,002
Total liabilities and equity	<u>\$15,844</u>	<u>\$16,863</u>	<u>\$ 26,811</u>	<u>\$ (36,915)</u>	<u>\$ 22,603</u>

(b) In conjunction with the preparation of our September 30, 2014 Condensed Consolidating Financial Statements, we identified corrections associated with the presentation of affiliate obligations previously reported in WM and WM Holdings' "Investments in and advances to affiliates". Accordingly, the 2013 Condensed Consolidating Balance Sheet included herein has been revised.



WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS

Three Months Ended September 30, 2014

(Unaudited)

	WM	WM Holdings	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating revenues	\$ —	\$ —	\$ 3,602	\$ —	\$ 3,602
Costs and expenses	—	—	3,056	—	3,056
Income from operations	—	—	546	—	546
Other income (expense):					
Interest expense, net	(89)	(8)	(19)	—	(116)
Equity in earnings of subsidiaries, net of taxes	324	329	—	(653)	—
Other, net	—	—	(16)	—	(16)
	235	321	(35)	(653)	(132)
Income before income taxes	235	321	511	(653)	414
Provision for (benefit from) income taxes	(35)	(3)	171	—	133
Consolidated net income	270	324	340	(653)	281
Less: Net income attributable to noncontrolling interests	—	—	11	—	11
Net income attributable to Waste Management, Inc.	<u>\$270</u>	<u>\$ 324</u>	<u>\$ 329</u>	<u>\$ (653)</u>	<u>\$ 270</u>

Three Months Ended September 30, 2013

(Unaudited)

	WM	WM Holdings	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating revenues	\$ —	\$ —	\$ 3,621	\$ —	\$ 3,621
Costs and expenses	—	—	3,044	—	3,044
Income from operations	—	—	577	—	577
Other income (expense):					
Interest expense, net	(88)	(8)	(23)	—	(119)
Equity in earnings of subsidiaries, net of taxes	344	349	—	(693)	—
Other, net	—	—	(6)	—	(6)
	256	341	(29)	(693)	(125)
Income before income taxes	256	341	548	(693)	452
Provision for (benefit from) income taxes	(35)	(3)	193	—	155
Consolidated net income	291	344	355	(693)	297
Less: Net income attributable to noncontrolling interests	—	—	6	—	6
Net income attributable to Waste Management, Inc.	<u>\$291</u>	<u>\$ 344</u>	<u>\$ 349</u>	<u>\$ (693)</u>	<u>\$ 291</u>

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS (Continued)

Nine Months Ended September 30, 2014

(Unaudited)

	WM	WM Holdings	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating revenues	\$ —	\$ —	\$ 10,559	\$ —	\$ 10,559
Costs and expenses	—	(34)	9,046	—	9,012
Income from operations	—	34	1,513	—	1,547
Other income (expense):					
Interest expense, net	(263)	(24)	(65)	—	(352)
Equity in earnings of subsidiaries, net of taxes	867	848	—	(1,715)	—
Other, net	—	—	(43)	—	(43)
	604	824	(108)	(1,715)	(395)
Income before income taxes	604	858	1,405	(1,715)	1,152
Provision for (benefit from) income taxes	(104)	(9)	525	—	412
Consolidated net income	708	867	880	(1,715)	740
Less: Net income attributable to noncontrolling interests	—	—	32	—	32
Net income attributable to Waste Management, Inc.	\$ 708	\$ 867	\$ 848	\$ (1,715)	\$ 708

Nine Months Ended September 30, 2013

(Unaudited)

	WM	WM Holdings	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating revenues	\$ —	\$ —	\$ 10,483	\$ —	\$ 10,483
Costs and expenses	—	1	8,993	—	8,994
Income from operations	—	(1)	1,490	—	1,489
Other income (expense):					
Interest expense, net	(268)	(24)	(69)	—	(361)
Equity in earnings of subsidiaries, net of taxes	865	881	—	(1,746)	—
Other, net	—	—	(31)	—	(31)
	597	857	(100)	(1,746)	(392)
Income before income taxes	597	856	1,390	(1,746)	1,097
Provision for (benefit from) income taxes	(106)	(9)	483	—	368
Consolidated net income	703	865	907	(1,746)	729
Less: Net income attributable to noncontrolling interests	—	—	26	—	26
Net income attributable to Waste Management, Inc.	\$ 703	\$ 865	\$ 881	\$ (1,746)	\$ 703

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited)

	<u>WM</u>	<u>WM Holdings</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Consolidated</u>
<b><u>Three Months Ended September 30, 2014</u></b>					
Comprehensive income	\$271	\$ 324	\$ 281	\$ (653)	\$ 223
Less: Comprehensive income attributable to noncontrolling interests	—	—	11	—	11
Comprehensive income attributable to Waste Management, Inc.	<u>\$271</u>	<u>\$ 324</u>	<u>\$ 270</u>	<u>\$ (653)</u>	<u>\$ 212</u>
<b><u>Three Months Ended September 30, 2013</u></b>					
Comprehensive income	\$292	\$ 344	\$ 389	\$ (693)	\$ 332
Less: Comprehensive income attributable to noncontrolling interests	—	—	6	—	6
Comprehensive income attributable to Waste Management, Inc.	<u>\$292</u>	<u>\$ 344</u>	<u>\$ 383</u>	<u>\$ (693)</u>	<u>\$ 326</u>
<b><u>Nine Months Ended September 30, 2014</u></b>					
Comprehensive income	\$708	\$ 867	\$ 803	\$ (1,715)	\$ 663
Less: Comprehensive income attributable to noncontrolling interests	—	—	32	—	32
Comprehensive income attributable to Waste Management, Inc.	<u>\$708</u>	<u>\$ 867</u>	<u>\$ 771</u>	<u>\$ (1,715)</u>	<u>\$ 631</u>
<b><u>Nine Months Ended September 30, 2013</u></b>					
Comprehensive income	\$714	\$ 865	\$ 872	\$ (1,746)	\$ 705
Less: Comprehensive income attributable to noncontrolling interests	—	—	26	—	26
Comprehensive income attributable to Waste Management, Inc.	<u>\$714</u>	<u>\$ 865</u>	<u>\$ 846</u>	<u>\$ (1,746)</u>	<u>\$ 679</u>

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS

Nine Months Ended September 30, 2014

(Unaudited)

	WM	WM Holdings	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:					
Consolidated net income	\$ 708	\$ 867	\$ 880	\$ (1,715)	\$ 740
Equity in earnings of subsidiaries, net of taxes	(867)	(848)	—	1,715	—
Other adjustments	(46)	(8)	1,125	—	1,071
Net cash provided by (used in) operating activities	<u>(205)</u>	<u>11</u>	<u>2,005</u>	<u>—</u>	<u>1,811</u>
Cash flows from investing activities:					
Acquisitions of businesses, net of cash acquired	—	—	(32)	—	(32)
Capital expenditures	—	—	(781)	—	(781)
Proceeds from divestitures of businesses (net of cash divested) and other sales of assets	—	42	277	—	319
Net receipts from restricted trust and escrow accounts and other, net	—	—	(82)	—	(82)
Net cash provided by (used in) investing activities	<u>—</u>	<u>42</u>	<u>(618)</u>	<u>—</u>	<u>(576)</u>
Cash flows from financing activities:					
New borrowings	2,157	—	207	—	2,364
Debt repayments	(1,995)	—	(397)	—	(2,392)
Common stock repurchases	(600)	—	—	—	(600)
Cash dividends	(521)	—	—	—	(521)
Exercise of common stock options	70	—	—	—	70
Distributions paid to noncontrolling interests and other	3	—	(31)	—	(28)
(Increase) decrease in intercompany and investments, net	1,091	(53)	(1,038)	—	—
Net cash provided by (used in) financing activities	<u>205</u>	<u>(53)</u>	<u>(1,259)</u>	<u>—</u>	<u>(1,107)</u>
Effect of exchange rate changes on cash and cash equivalents	<u>—</u>	<u>—</u>	<u>(3)</u>	<u>—</u>	<u>(3)</u>
Increase (decrease) in cash and cash equivalents	<u>—</u>	<u>—</u>	<u>125</u>	<u>—</u>	<u>125</u>
Cash and cash equivalents at beginning of period	<u>—</u>	<u>—</u>	<u>58</u>	<u>—</u>	<u>58</u>
Cash and cash equivalents at end of period	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 183</u>	<u>\$ —</u>	<u>\$ 183</u>

WASTE MANAGEMENT, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS (Continued)

Nine Months Ended September 30, 2013  
(Unaudited)

	WM	WM Holdings	Non-Guarantor Subsidiaries	Eliminations	Consolidated
<b>Cash flows from operating activities:</b>					
Consolidated net income	\$ 703	\$ 865	\$ 907	\$ (1,746)	\$ 729
Equity in earnings of subsidiaries, net of taxes	(865)	(881)	—	1,746	—
Other adjustments	(19)	(8)	1,156	—	1,129
Net cash provided by (used in) operating activities	<u>(181)</u>	<u>(24)</u>	<u>2,063</u>	<u>—</u>	<u>1,858</u>
<b>Cash flows from investing activities:</b>					
Acquisitions of businesses, net of cash acquired	—	—	(698)	—	(698)
Capital expenditures	—	—	(824)	—	(824)
Proceeds from divestitures of businesses (net of cash divested) and other sales of assets	—	—	113	—	113
Net receipts from restricted trust and escrow accounts and other, net	—	—	(23)	—	(23)
Net cash provided by (used in) investing activities	<u>—</u>	<u>—</u>	<u>(1,432)</u>	<u>—</u>	<u>(1,432)</u>
<b>Cash flows from financing activities:</b>					
New borrowings	615	—	1,042	—	1,657
Debt repayments	(875)	—	(808)	—	(1,683)
Cash dividends	(512)	—	—	—	(512)
Exercise of common stock options	116	—	—	—	116
Distributions paid to noncontrolling interests and other	12	—	(49)	—	(37)
(Increase) decrease in intercompany and investments, net	765	24	(789)	—	—
Net cash provided by (used in) financing activities	<u>121</u>	<u>24</u>	<u>(604)</u>	<u>—</u>	<u>(459)</u>
Effect of exchange rate changes on cash and cash equivalents	—	—	(4)	—	(4)
Increase (decrease) in cash and cash equivalents	(60)	—	23	—	(37)
Cash and cash equivalents at beginning of period	60	—	134	—	194
Cash and cash equivalents at end of period	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 157</u>	<u>\$ —</u>	<u>\$ 157</u>

**17. New Accounting Standard Pending Adoption**

In May 2014, the Financial Accounting Standards Board (“FASB”) amended authoritative guidance associated with revenue recognition. The amended guidance requires companies to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additionally, the amendments will require

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

enhanced qualitative and quantitative disclosures regarding customer contracts. The amended authoritative guidance associated with revenue recognition is effective for the Company January 1, 2017. The amended guidance may be applied retrospectively for all periods presented or retrospectively with the cumulative effect of initially applying the amended guidance recognized at the date of initial application. We are in the process of assessing the provisions of the amended guidance and have not determined whether the adoption will have a material impact on our consolidated financial statements.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The following discussion should be read in conjunction with the Condensed Consolidated Financial Statements and notes thereto included under Item 1 and our Consolidated Financial Statements and notes thereto and related Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2013.

In an effort to keep our stockholders and the public informed about our business, we may make "forward-looking statements." Forward-looking statements usually relate to future events and anticipated revenues, earnings, cash flows or other aspects of our operations or operating results. Forward-looking statements are often identified by the words, "will," "may," "should," "continue," "anticipate," "believe," "expect," "plan," "forecast," "project," "estimate," "intend," and words of a similar nature and generally include statements containing:

- projections about accounting and finances;
- plans and objectives for the future;
- projections or estimates about assumptions relating to our performance; or
- our opinions, views or beliefs about the effects of current or future events, circumstances or performance.

You should view these statements with caution. These statements are not guarantees of future performance, circumstances or events. They are based on the facts and circumstances known to us as of the date the statements are made. All aspects of our business are subject to uncertainties, risks and other influences, many of which we do not control. Any of these factors, either alone or taken together, could have a material adverse effect on us and could change whether any forward-looking statement ultimately turns out to be true. Additionally, we assume no obligation to update any forward-looking statement as a result of future events, circumstances or developments.

Some of the risks that we believe could affect our business and financial statements for 2014 and beyond and that could cause actual results to be materially different from those that may be set forth in forward-looking statements made by the Company include the following:

- competition may negatively affect our profitability or cash flows, our pricing strategy may have negative effects on volumes, and inability to execute our pricing strategy in order to retain and attract customers may negatively affect our average yield on collection and disposal business;
- we may fail in implementing our cost saving, optimization and growth initiatives and overall business strategy, which could adversely impact our financial performance and growth, and implementation of our initiatives and strategy may have associated negative consequences, such as fragmentation of efforts, increased indebtedness, asset impairments, business disruption, employee distraction, and regulatory issues;
- our anticipated divestiture of Wheelabrator may present financial, managerial and operational risks, including diversion of management attention, difficulties separating and transitioning systems and personnel, adverse effects on existing business and customer relationships and inability to replace earnings previously generated by the divested business. Additionally, continuing obligations and retained liabilities from the divestiture could adversely affect the Company's financial results;
- our August 2014 consolidation and realignment of staff may not achieve the goals and cost savings intended, and implementation may result in business disruption, employee distraction and restructuring charges;
- compliance with existing or future regulations may impact our business by, among other things, restricting our operations, increasing costs of operations or requiring additional capital expenditures;
- possible changes in our estimates of costs for site remediation requirements, final capping, closure and post-closure obligations, compliance and regulatory developments may increase our expenses;
- certain materials processed by our recycling operations are subject to significant commodity price fluctuations, as are methane gas, electricity and other energy-related products marketed and sold by our

- landfill gas recovery, waste-to-energy and independent power production plant operations; fluctuations in commodity prices may have negative effects on our operating results;
- increasing customer preference for alternatives to traditional disposal, government mandates requiring recycling and prohibiting disposal of certain types of waste, and overall reduction of waste generated could continue to have a negative effect on volumes of waste going to landfills and waste-to-energy facilities;
  - developments in technology could trigger a fundamental change in the waste management industry, as waste streams are increasingly viewed as a resource, which may adversely impact volumes at our landfills and waste-to-energy facilities and our profitability;
  - our existing and proposed service offerings to customers may require that we develop or license, and protect, new technologies; and our inability to obtain or protect new technologies could impact our services to customers and development of new revenue sources;
  - we are investing in emerging technologies to provide disposal alternatives, which may divert capital investment away from our traditional business operations; such emerging technologies may not perform as intended or may experience other difficulties or delays that prevent us from realizing a return on our investment;
  - adverse publicity (whether or not justified) relating to activities by our operations, employees or agents could tarnish our reputation and reduce the value of our brand;
  - there is a risk of incurring significant environmental liabilities in the use, treatment, storage, transfer and disposal of waste materials; any substantial liability for environmental damage could have a material adverse effect on our financial condition and cash flows;
  - weak economic conditions may negatively affect the volumes of waste generated;
  - some of our customers, including governmental entities, have suffered financial difficulties that could affect our business and operating results, due to their credit risk and the impact of the municipal debt market on remarketing of our tax-exempt bonds;
  - if we are unable to obtain and maintain permits needed to open, operate, and/or expand our facilities, our results of operations will be negatively impacted;
  - diesel fuel price increases or diesel fuel supply shortages may increase our expenses and restrict our ability to operate;
  - we are increasingly dependent on the availability of compressed natural gas (“CNG”) and CNG fueling infrastructure and vulnerable to CNG prices; difficulty obtaining CNG and increases in CNG prices could increase our operating costs;
  - problems with the operation of current information technology or the development and deployment of new information systems could decrease our efficiencies and increase our costs;
  - a cybersecurity incident could negatively impact our business and our relationships with customers;
  - efforts by labor unions to organize our employees may increase operating expenses and we may be unable to negotiate acceptable collective bargaining agreements with those who have chosen to be represented by unions, which could lead to labor disruptions, including strikes and lock-outs, which could adversely affect our results of operations and cash flows;
  - we could face significant liability for withdrawal from multiemployer pension plans;
  - we are subject to operational and safety risks, including the risk of personal injury to employees and others;
  - increased costs for financial assurance or the inadequacy of our insurance coverage could negatively impact our liquidity and increase our liabilities;



- possible charges as a result of shut-down operations, uncompleted development or expansion projects or other events may negatively affect earnings;
- we may reduce or suspend capital expenditures, acquisition activity, dividend declarations or share repurchases if we suffer a significant reduction in cash flows;
- we may be unable to incur future indebtedness to support our growth and development plans or to refinance our debt obligations, including near-term maturities, on terms consistent with current borrowings, and higher interest rates and market conditions may increase our expense;
- climate change legislation, including possible limits on carbon emissions, may negatively impact our results of operations by increasing expenses;
- changes in oil and gas prices and drilling activity, and changes in applicable regulations, could adversely affect our Energy and Environmental Services business;
- weather conditions and one-time special projects cause our results to fluctuate, and harsh weather or natural disasters may cause us to temporarily suspend operations; our stock price may be negatively impacted by interim variations in our results;
- we could be subject to significant fines and penalties, and our reputation could be adversely affected, if our business, or third parties with whom we have relationships, were to fail to comply with United States or foreign laws or regulations;
- we could fail to achieve the financial results anticipated from the construction of new international waste-to-energy facilities;
- negative outcomes of litigation or threatened litigation or governmental proceedings may increase our costs, limit our ability to conduct or expand our operations, or limit our ability to execute our business plans and strategies; and
- the adoption of new accounting standards or interpretations may cause fluctuations in reported quarterly results of operations or adversely impact our reported results of operations.

## **General**

Our principal executive offices are located at 1001 Fannin Street, Suite 4000, Houston, Texas 77002. Our telephone number at that address is (713) 512-6200. Our website address is [www.wm.com](http://www.wm.com). Our annual reports on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K are all available, free of charge, on our website as soon as practicable after we file the reports with the SEC. Our stock is traded on the New York Stock Exchange under the symbol "WM."

We are North America's leading provider of comprehensive waste management environmental services. We partner with our residential, commercial, industrial and municipal customers and the communities we serve to manage and reduce waste at each stage from collection to disposal, while recovering valuable resources and creating clean, renewable energy. Our "Solid Waste" business is operated and managed locally by our subsidiaries that focus on distinct geographic areas and provides collection, transfer, recycling and resource recovery, and disposal services. Through our subsidiaries, we are also a leading developer, operator and owner of waste-to-energy and landfill gas-to-energy facilities in the United States.

## **Overview**

Every day, we are helping industries, communities and individuals reduce, reuse and remove waste better through sound sustainability strategies. We have a precise day-to-day focus on collecting and handling our customers' waste efficiently and responsibly. Meanwhile, we are also developing and implementing new ways to handle and extract value from waste. Our employees are committed to delivering environmental performance — our mission to maximize resource value, while minimizing environmental impact, so that both our economy and our environment can thrive. Drawing on our resources and experience, we actively pursue projects and initiatives that benefit the waste industry, our customers and the communities we serve and the environment.

We are also committed to providing long-term value to our stockholders by successfully executing on our strategic goals of optimizing our business, knowing and servicing the customer better than anyone else, and extracting more value from the materials we handle. In pursuit of these long-term goals, we have sharpened our focus on the following key priorities:

- Pursue improved profitability through customer-focused segmentation, pricing discipline and strategic acquisitions;
- Continually emphasize cost control and investment in technology and systems that enhance the efficiency of our operations; and
- Invest in emerging technologies that offer alternatives to traditional disposal and generate additional value from the waste, recycling and other streams we manage.

We believe that execution of our strategy through these key priorities will drive continued growth and leadership in a dynamic industry, as customers increasingly seek non-traditional solutions.

Highlights of our financial results for the current quarter include:

- Revenues of \$3,602 million compared with \$3,621 million in the third quarter of 2013, a decrease of \$19 million, or 0.5%. This decrease in revenues is primarily attributable to lower volumes, which decreased our revenues by \$49 million and divestitures, primarily in Puerto Rico and certain landfill and collection operations in our Eastern Canada Area, which decreased revenue by \$24 million. These decreases were partially offset by positive revenue growth from yield on our collection and disposal operations of \$68 million, or 2.3%.
- Operating expenses of \$2,299 million, or 63.8% of revenues, compared with \$2,325 million, or 64.2% of revenues, in the third quarter of 2013. This decrease of \$26 million is largely driven by our decline in collection volumes and divestitures, which both affect several of our operating expense categories, particularly labor costs, transfer and disposal costs, and fuel costs.
- Selling, general and administrative expenses of \$377 million, or 10.5% of revenues, compared with \$349 million, or 9.6% of revenues, in the third quarter of 2013. This increase of \$28 million is driven mainly by higher litigation reserves;
- Income from operations of \$546 million, or 15.2% of revenues, compared with \$577 million, or 15.9% of revenues, in the third quarter of 2013; and
- Net income attributable to Waste Management, Inc. of \$270 million, or \$0.58 per diluted share, as compared with \$291 million, or \$0.62 per diluted share in the third quarter of 2013.

The comparability of our diluted earnings per share has been affected by the following items that occurred in the third quarter of 2014:

- The recognition of pre-tax charges aggregating \$67 million primarily related to our August 2014 reorganization, which had a negative impact of \$0.09 on our diluted earnings per share; and
- The recognition of pre-tax charges aggregating \$20 million comprised of (i) litigation reserves and (ii) the write down of an investment in a waste diversion technology company, partially offset by a gain on the sale of certain landfill and collection operations in our Eastern Canada Area . These items had a negative impact of \$0.05 on our diluted earnings per share.

Our third quarter of 2013 results were affected by the following:

- The recognition of pre-tax charges aggregating \$23 million comprised of (i) \$16 million related to impairments, primarily attributable to an investment in a waste diversion technology company, which was partially offset by a \$6 million benefit to noncontrolling interests, and (ii) \$7 million of losses on divestitures, primarily related to oil and gas producing properties. These items had a negative impact of \$0.02 on our diluted earnings per share; and
- The recognition of pre-tax charges aggregating \$8 million primarily associated with the partial withdrawal from an underfunded multiemployer pension plan and, to a lesser extent, other restructuring charges. These items had a negative impact of \$0.01 on our diluted earnings per share.

## Free Cash Flow

As is our practice, we are presenting free cash flow, which is a non-GAAP measure of liquidity, in our disclosures because we use this measure in the evaluation and management of our business. We define free cash flow as net cash provided by operating activities, less capital expenditures, plus proceeds from divestitures of businesses and other assets (net of cash divested). We believe it is indicative of our ability to pay our quarterly dividends, repurchase common stock, fund acquisitions and other investments and, in the absence of refinancings, to repay our debt obligations. Free cash flow is not intended to replace “Net cash provided by operating activities,” which is the most comparable GAAP measure. However, we believe free cash flow gives investors useful insight into how we view our liquidity. Nevertheless, the use of free cash flow as a liquidity measure has material limitations because it excludes certain expenditures that are required or that we have committed to, such as declared dividend payments and debt service requirements.

Our calculation of free cash flow and reconciliation to “Net cash provided by operating activities,” is shown in the table below (in millions), and may not be the same as similarly-titled measures presented by other companies:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Net cash provided by operating activities	\$ 672	\$ 736	\$ 1,811	\$ 1,858
Capital expenditures	(307)	(323)	(781)	(824)
Proceeds from divestitures of businesses and other assets (net of cash divested)	53	39	319	113
Free cash flow	<u>\$ 418</u>	<u>\$ 452</u>	<u>\$ 1,349</u>	<u>\$ 1,147</u>

When comparing our cash flows from operating activities for the three and nine months ended September 30, 2014 to the comparable periods in 2013, the decrease for the three months of \$64 million is primarily related to higher income tax payments in the current year. The decrease of \$47 million for the nine months was primarily related to (i) higher income tax payments in the current year; (ii) higher annual incentive plan payments made in the first quarter of 2014 when compared to 2013 and (iii) the settlement of forward-starting swap liabilities in the first quarter of 2014. These decreases were partially offset by higher cash earnings and favorable working capital changes.

The increase in proceeds from divestitures of businesses and other assets (net of cash divested) is largely driven by (i) the sale of our investment in Shanghai Environment Group (“SEG”), which was part of our Wheelabrator business, in the first quarter of 2014 for \$155 million (ii) the sale of our Puerto Rico operations and certain other collection and landfill assets in the second quarter of 2014, for proceeds of \$80 million, including \$65 million in cash; (iii) the sale of a vacant facility in the second quarter of 2014 for \$19 million and (iv) the sale of certain landfill and collection operations in our Eastern Canada Area in the third quarter of 2014 for \$39 million.

### Pending Acquisition

On September 17, 2014, the Company signed a definitive agreement to acquire the outstanding stock of Deffenbaugh Disposal, Inc., one of the largest privately owned collection and disposal firms in the Midwest. Closing of the acquisition is expected to occur in late 2014 or early 2015, subject to the receipt of regulatory approvals and the satisfaction of customary closing conditions.

### Acquisitions

*Greenstar, LLC* — On January 31, 2013, we paid \$170 million inclusive of certain adjustments, to acquire Greenstar, LLC (“Greenstar”). Pursuant to the sale and purchase agreement, up to an additional \$40 million is payable to the sellers during the period from 2014 to 2018, of which \$20 million is guaranteed. The remaining \$20 million of this consideration is contingent, based on changes in certain recyclable commodity indexes, and

had an estimated fair value at closing of \$16 million. Greenstar was an operator of recycling and resource recovery facilities. This acquisition provides the Company's customers with greater access to recycling solutions, having supplemented our extensive nationwide recycling network with the operations of one of the nation's largest private recyclers.

*RCI Environnement, Inc.* — On July 5, 2013, we paid C\$509 million, or \$481 million, to acquire substantially all of the assets of RCI Environnement, Inc. ("RCI"), the largest waste management company in Quebec, and certain related entities. Total consideration, inclusive of amounts for estimated working capital, was C\$515 million, or \$487 million. RCI provides collection, transfer, recycling and disposal operations throughout the Greater Montreal area. The acquired RCI operations complement and expand the Company's existing assets and operations in Quebec.

### ***Divestitures***

In the third quarter of 2014, we sold certain landfill and collection operations in our Eastern Canada Area, which were included in Tier 3. We received cash proceeds from the sale of \$39 million and recognized a gain of \$18 million. In the second quarter of 2014, we sold our Puerto Rico operations and certain other collection and landfill assets which were included in Tier 3 and Tier 1, respectively, of our Solid Waste business. We received proceeds from the sale of \$80 million, consisting of \$65 million of cash and \$15 million of preferred stock. The loss recognized related to the sale was \$26 million. The gain and loss associated with these divestitures are recorded in "(Income) expense from divestitures, asset impairments and unusual items" in our Condensed Consolidated Statement of Operations.

### ***Businesses Held-for-Sale***

On July 25, 2014, the Company signed a definitive Stock Purchase Agreement to sell substantially all of our Wheelabrator business to an affiliate of Energy Capital Partners for \$1.94 billion in cash, subject to certain post-closing adjustments. Closing of the sale is expected to occur by the end of 2014, subject to the satisfaction of customary closing conditions and receipt of regulatory approvals. In conjunction with the sale, the Company will enter into a long-term agreement to supply waste to certain Wheelabrator facilities upon closing.

### ***Critical Accounting Estimates and Assumptions***

In preparing our financial statements, we make numerous estimates and assumptions that affect the accounting for and recognition and disclosure of assets, liabilities, equity, revenues and expenses. We must make these estimates and assumptions because certain information that we use is dependent on future events, cannot be calculated with precision from available data or simply cannot be calculated. In some cases, these estimates are difficult to determine and we must exercise significant judgment. In preparing our financial statements, the most difficult, subjective and complex estimates and the assumptions that present the greatest amount of uncertainty relate to our accounting for landfills, environmental remediation liabilities, asset impairments, deferred income taxes and reserves associated with our insured and self-insured claims, as described in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2013. Actual results could differ materially from the estimates and assumptions that we use in the preparation of our financial statements.

## **Results of Operations**

### ***Operating Revenues***

We evaluate, oversee and manage the financial performance of our Solid Waste business subsidiaries through our 17 geographic Areas. Our Wheelabrator business provides waste-to-energy services and manages waste-to-energy facilities and independent power production plants. We also provide additional services that are not managed through our Solid Waste or Wheelabrator businesses, including Strategic Business Solutions, Energy and Environmental Services, recycling brokerage services, electronic recycling services, landfill gas-to-energy services, integrated medical waste services, expanded service offerings and solutions. Part of our expansion of services includes offering fluorescent bulb and universal waste mail-back through our LampTracker® program and portable self-storage services. In addition, we have made investments that involve

the acquisition and development of interests in oil and gas producing properties. These operations are presented as “Other” in the table below. The following table summarizes revenues during each period (in millions):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Solid Waste:				
Tier 1	\$ 895	\$ 898	\$ 2,630	\$ 2,632
Tier 2	1,662	1,670	4,814	4,827
Tier 3	910	940	2,668	2,637
Solid Waste	<u>3,467</u>	<u>3,508</u>	<u>10,112</u>	<u>10,096</u>
Wheelabrator	205	214	641	634
Other	566	561	1,664	1,649
Intercompany	(636)	(662)	(1,858)	(1,896)
Total	<u>\$3,602</u>	<u>\$3,621</u>	<u>\$10,559</u>	<u>\$10,483</u>

The mix of operating revenues from our major lines of business is reflected in the table below (in millions):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2014	2013	2014	2013
Commercial	\$ 853	\$ 871	\$ 2,555	\$ 2,566
Residential	636	659	1,914	1,956
Industrial	586	589	1,676	1,659
Other	90	74	255	200
Total collection	<u>2,165</u>	<u>2,193</u>	<u>6,400</u>	<u>6,381</u>
Landfill	758	741	2,122	2,085
Transfer	354	352	1,017	997
Wheelabrator	205	214	641	634
Recycling	351	367	1,049	1,091
Other	405	416	1,188	1,191
Intercompany	(636)	(662)	(1,858)	(1,896)
Total	<u>\$3,602</u>	<u>\$3,621</u>	<u>\$10,559</u>	<u>\$10,483</u>

The following table provides details associated with the period-to-period change in revenues (dollars in millions) along with an explanation of the significant components of the current period changes:

	Period-to-Period Change for the Three Months Ended September 30, 2014 vs. 2013		Period-to-Period Change for the Nine Months Ended September 30, 2014 vs. 2013	
	Amount	As a % of Total Company(a)	Amount	As a % of Total Company(a)
Average yield(b)	\$ 58	1.6%	\$ 204	1.9%
Volume	(49)	(1.3)	(159)	(1.5)
Internal revenue growth	9	0.3	45	0.4
Acquisitions	8	0.2	116	1.1
Divestitures	(24)	(0.7)	(42)	(0.4)
Foreign currency translation	(12)	(0.3)	(43)	(0.4)
Total	\$ (19)	(0.5)%	\$ 76	0.7%

(a) Calculated by dividing the amount of current period increase or decrease by the prior period's total Company revenue adjusted to exclude the impacts of divestitures for the current period (\$3,597 million and \$10,441 million for the three- and nine-month periods, respectively).

(b) The amounts reported herein represent the changes in our revenue attributable to average yield for the total Company. We analyze the changes in average yield in terms of related-business revenues in order to differentiate the changes in yield attributable to our pricing strategies from the changes that are caused by market-driven price changes in commodities. The following table summarizes changes in revenues from average yield on a related-business basis (dollars in millions):

	Period-to-Period Change for the Three Months Ended September 30, 2014 vs. 2013		Period-to-Period Change for the Nine Months Ended September 30, 2014 vs. 2013	
	Amount	As a % of Related Business(i)	Amount	As a % of Related Business(i)
Average yield:				
Collection, landfill and transfer	\$ 68	2.4%	\$ 206	2.5%
Waste-to-energy disposal(ii)	—	—	(1)	(0.3)
Collection and disposal(ii)	68	2.3	205	2.4
Recycling commodities	(5)	(1.4)	(32)	(3.0)
Electricity(ii)	(5)	(7.4)	24	11.7
Fuel surcharges and mandated fees	—	—	7	1.4
Total	\$ 58	1.6%	\$ 204	1.9%

(i) Calculated by dividing the increase or decrease for the current period by the prior period's related business revenue, adjusted to exclude the impacts of divestitures for the current period. The table below summarizes the related business revenues for the three and nine months ended September 30, 2013 adjusted to exclude the impacts of divestitures (in millions):

	Denominator	
	Three Months Ended September 30	Nine Months Ended September 30
Related business revenues:		
Collection, landfill and transfer	\$ 2,881	\$ 8,327
Waste-to-energy disposal	107	320
Collection and disposal	2,988	8,647
Recycling commodities	362	1,076
Electricity	68	205
Fuel surcharges and mandated fees	179	513
Total Company	<u>\$ 3,597</u>	<u>\$ 10,441</u>

- (ii) Average revenue growth from yield for “Collection and disposal” excludes all electricity-related revenues generated by our Wheelabrator business which is reported as “Electricity” revenues.

Our revenues decreased \$19 million, or 0.5%, and increased \$76 million, or 0.7%, for the three and nine months ended September 30, 2014, respectively, as compared with the prior year periods. Our current periods’ revenue fluctuation has been driven by (i) revenue declines due to lower volumes; (ii) divestitures, primarily our Puerto Rico divestiture in the second quarter of 2014 and the divestiture of certain landfill and collection operations in our Eastern Canada Area in the current quarter and (iii) foreign currency translation, which affects revenues from our Canadian operations. Offsetting these revenue declines were (i) increased revenue growth from yield on our collection and disposal operations; and (ii) revenue from acquired operations, particularly the RCI operations acquired in in July 2013, which contributed approximately \$77 million to the revenue growth for the nine months ended September 30, 2014.

The following provides further details associated with our period-to-period change in revenues.

#### Average yield

*Collection and disposal average yield* — This measure reflects the effect on our revenue from the pricing activities of our collection, transfer, landfill and waste-to-energy disposal operations, exclusive of volume changes. Revenue growth from collection and disposal average yield includes not only base rate changes and environmental and service fee increases, but also (i) certain average price changes related to the overall mix of services, which are due to both the types of services provided and the geographic locations where our services are provided; (ii) changes in average price from new and lost business and (iii) price decreases to retain customers.

Revenue growth from collection and disposal average yield was \$68 million, or 2.3%, and \$205 million, or 2.4%, for the three and nine months ended September 30, 2014, respectively, as compared with the prior year period. The details of our three principal collection lines of business are as follows (dollars in millions):

	Period-to-Period Change for the Three Months Ended September 30, 2014 vs. 2013		Period-to-Period Change for the Nine Months Ended September 30, 2014 vs. 2013	
	Amount	As a % of Related Business	Amount	As a % of Related Business
Commercial	\$ 37	4.7%	\$ 104	4.5%
Industrial	19	3.5	67	4.4
Residential	8	1.4	25	1.4
	<u>\$ 64</u>		<u>\$ 196</u>	

Our year-over-year yield growth was driven largely by our pricing strategy that combines focused effort on price increases with lower rollbacks. Other drivers affecting the current period average yield include:

- We instituted a fee in April 2013 to help us recover a portion of the significant regulatory costs and fees, such as host fees and disposal taxes, which have not been recouped by our pricing programs. Revenues generated from this fee are approximately \$30 million and \$68 million for the three and nine months ended September 30, 2014, respectively, principally in our collection business, with the most significant impact in our commercial line of business.
- Revenue growth from yield in our industrial line of business was aided by our continued expansion of the Energy and Environmental Services business, which typically has higher average rates due to extended transportation distances, special waste handling costs and higher disposal costs.
- In our residential line of business, we are focused on bidding on contracts that improve our yield performance and increase our overall returns. Our effort to increase yield in our residential line of business is a challenge principally due to a very competitive environment. A high percentage of our residential business is in municipal franchise markets, and many municipalities are facing significant budget challenges, which results in very competitive bid processes as we rebid contracts and try to win new contracts.
- Yield growth from our landfill and transfer station operations also improved for the three and nine months ended September 30, 2014. Improving yield in our landfill business has proved to be a challenge, due, in part, to excess disposal capacity that exists in many of the markets in which we own or operate landfills.

*Electricity* — Revenue decreased \$5 million and increased \$24 million for the three and nine months ended September 30, 2014, respectively, as compared with same prior year periods. The year-to-date revenue increase is driven by higher prices at our merchant waste-to-energy facilities due to the exceptionally cold winter conditions that drove a higher demand for electricity in the first three months of 2014 as compared with the prior year period.

*Recycling commodities* — Decreases in the prices of the recycling commodities we sold resulted in revenue declines of \$5 million and \$32 million for the three and nine months ended September 30, 2014, respectively, compared with the same prior year periods.

*Fuel surcharges and mandated fees* — These revenues, which are predominantly generated by our fuel surcharge program, were flat and increased \$7 million for the three and nine months ended September 30, 2014, respectively. These revenues fluctuate in response to changes in the national average prices for diesel fuel on which our surcharge is based. Although we experienced slightly lower year-over-year average fuel prices for the three- and nine-month periods as compared with the prior year periods, our overall year-to-date fuel surcharge revenues increased as a result of a revision of the surcharge calculation implemented to better capture price increases intended to be recovered by the surcharge. The mandated fees included in this line item are primarily related to pass-through fees and taxes assessed by various state, county and municipal government agencies at our landfills and transfer stations.

*Volume* — Changes in our volume caused our revenue to decrease \$49 million, or 1.3%, and \$159 million, or 1.5%, for the three and nine months ended September 30, 2014, respectively, as compared to prior year periods, driven by declines in our collection business. Our volume fluctuations are generally attributable to economic conditions, pricing changes, competition and diversion of waste by customers. Specifically, our revenue growth due to volume has been negatively affected by our pricing strategy implemented in 2013. We are experiencing volume decline due to the loss of low margin customers that we are not willing to keep at current rates. Additionally, we are experiencing losses of certain municipal contracts that are up for bid. As a result of both the very competitive environment and our focus on reasonable returns, we are facing challenges to keep existing contracts and to win new contracts. Finally, we experienced revenue declines associated with the loss of certain strategic accounts.

Other drivers affecting volumes in the current three- and nine-month periods include:

- We experienced revenue declines of approximately \$23 million associated with the severe winter weather conditions in the first quarter of 2014.



- We experienced higher landfill volumes in 2014 driven, in part, by our municipal solid waste and construction and demolition businesses, and the event driven increases in our special waste and other landfill businesses.
- We experienced revenue increases due to higher volumes in our ancillary services, primarily driven by increases in our Energy and Environmental Services, our WM Renewable Energy Program and our portable self-storage services.

Our pricing strategy and our focus on controlling variable costs have consistently provided margin improvements in our collection line of business, although we have seen margin deterioration in our residential line of business throughout 2014. The severe weather conditions we experienced in the first quarter of 2014 dampened our year-over-year collection margin growth for the nine months ended September 30, 2014.

*Acquisitions and Divestitures* — Revenues increased \$8 million and \$116 million for the three and nine months ended September 30, 2014, respectively, as compared with the prior year period due to acquisitions. This year-to-date increase was principally associated with the RCI operations acquired in July 2013, which is reported primarily in our collection line of business. These revenues were offset partially by revenue decreases of \$24 million and \$42 million for the three- and nine-month periods ended September 30, 2014, respectively, primarily due to our divestiture of Puerto Rico operations and certain other collection and landfill assets in the second quarter of 2014 and the divestiture of certain landfill and collection operations in our Eastern Canada Area in the current quarter.

### Operating Expenses

Our operating expenses decreased by \$26 million, or 1.1%, and \$13 million, or 0.2%, for the three and nine months ended September 30, 2014, respectively, as compared with the three and nine months ended September 30, 2013. Our operating expenses as a percentage of revenues decreased to 63.8% in the third quarter of 2014 from 64.2% in the third quarter of 2013, and decreased to 64.7% for the nine months ended September 30, 2014 from 65.3% for the nine months ended September 30, 2013.

The following table summarizes the major components of our operating expenses, including the impact of foreign currency translation, for the three- and nine-month periods ended September 30 (dollars in millions):

	Three Months Ended September 30,		Period-to-Period Change		Nine Months Ended September 30,		Period-to-Period Change	
	2014	2013			2014	2013		
Labor and related benefits	\$ 624	\$ 641	\$(17)	(2.7)%	\$ 1,860	\$ 1,874	\$(14)	(0.7)%
Transfer and disposal costs	240	252	(12)	(4.8)	702	734	(32)	(4.4)
Maintenance and repairs	292	294	(2)	(0.7)	901	897	4	0.4
Subcontractor costs	315	306	9	2.9	926	879	47	5.3
Cost of goods sold	254	260	(6)	(2.3)	743	754	(11)	(1.5)
Fuel	142	154	(12)	(7.8)	444	456	(12)	(2.6)
Disposal and franchise fees and taxes	176	171	5	2.9	502	490	12	2.4
Landfill operating costs	70	62	8	12.9	195	174	21	12.1
Risk management	51	57	(6)	(10.5)	161	181	(20)	(11.0)
Other	135	128	7	5.5	398	406	(8)	(2.0)
	<u>\$ 2,299</u>	<u>\$ 2,325</u>	<u>\$(26)</u>	<u>(1.1)%</u>	<u>\$ 6,832</u>	<u>\$ 6,845</u>	<u>\$(13)</u>	<u>(0.2)%</u>

Significant changes in our operating expenses are discussed below.

*Labor and related benefits* — Significant items affecting the comparability of expenses for the periods presented include:

- Headcount, exclusive of acquisitions, decreased in the current period compared to the prior year period;
- Higher wages due to merit increases effective in the second quarters of 2013 and 2014;

- Increased health and welfare costs;
- Increased incentive compensation; and
- Decreased contract labor principally attributed to the collection line of business.

*Subcontractor costs* — The current period increases in subcontractor costs were primarily driven by remediation services within Energy and Environmental Services. The acquired RCI operations also contributed to the increased costs in the nine months ended September 30, 2014.

*Cost of goods sold* — Significant items affecting the comparability of expenses for the periods presented include:

- Increased efforts to reduce controllable recycling rebates paid to customers;
- Better alignment of rebate structures to commodity prices for new recycling contracts;
- Ongoing recycling business improvement efforts around inbound quality control;
- Commodity price fluctuations; and
- Increased business in portable self-storage services and remediation services.

*Fuel* — The decrease in fuel expense when compared to the prior year period was driven by (i) lower fuel purchases due to reduced collection volumes; (ii) lower costs resulting from the conversion of our fleet to CNG vehicles and (iii) lower fuel prices. These decreases were offset, in part, by (i) a retroactive CNG fuel excise tax credit recognized in the first quarter of 2013 and (ii) the expiration of the excise credit in 2014.

*Disposal and franchise fees and taxes* — The increase in costs when compared to the prior periods was due to (i) higher disposal fees driven by increased landfill volumes, including those from the RCI operations acquired in July 2013 and (ii) higher municipal franchise fees relating to the collection line of business. The unfavorable variances in the nine months ended September 30, 2014 were offset, in part, by a retroactive surcharge at one of our waste-to-energy facilities in the second quarter of 2013.

*Landfill operating costs* — The increases in the current period were driven primarily by (i) an unfavorable discount rate adjustment in the current quarter and (ii) higher site maintenance costs during 2014. A favorable discount rate adjustment in the second quarter of 2013 contributed to the increase in the current nine-month period.

*Risk management* — The decrease in risk management costs when compared to the prior periods was primarily due to lower auto and general liability claims and, to a lesser extent, decreased workers compensation claims and lower truck insurance expenses in the current year.

*Other* — The increase in the current period was driven in part by prior year contingent consideration adjustments, which lowered our costs in the third quarter of 2013. The decrease in the comparable nine-month period is primarily due to the gain on the sale of a vacant facility in the second quarter of 2014.

#### ***Selling, General and Administrative***

Our selling, general and administrative expenses increased \$28 million, or 8.0%, and \$13 million, or 1.2%, when comparing the three and nine months ended September 30, 2014 to the comparable prior year periods. As a percentage of revenue, our selling, general and administrative expenses increased from 9.6% for the third quarter of 2013 to 10.5% for the third quarter of 2014, and increased from 10.4% for the nine months ended September 30, 2013 to 10.5% for the nine months ended September 30, 2014.

The following table summarizes the major components of our selling, general and administrative expenses for the three- and nine-month periods ended September 30 (dollars in millions):

	Three Months Ended September 30,		Period-to-Period Change		Nine Months Ended September 30,		Period-to-Period Change	
	2014	2013			2014	2013		
Labor and related benefits	\$223	\$232	\$ (9)	(3.9)%	\$ 700	\$ 693	\$ 7	1.0%
Professional fees	27	29	(2)	(6.9)	85	95	(10)	(10.5)
Provision for bad debts	12	2	10	*	31	28	3	10.7
Other	115	86	29	33.7	289	276	13	4.7
	<u>\$377</u>	<u>\$349</u>	<u>\$28</u>	8.0%	<u>\$1,105</u>	<u>\$1,092</u>	<u>\$ 13</u>	1.2%

\* Percentage change does not provide a meaningful comparison.

*Labor and related benefits* — Factors affecting the change in our labor and related benefits costs in the current nine-month period include:

- Higher salaries and wages due primarily to merit increases;
- Higher incentive compensation costs;
- Increased health and welfare costs; and
- Cost reductions resulting from our August 2014 reorganization.

During the current three-month period, we have experienced the same trends as noted above for the nine-month period, although the cost reductions resulting from the August 2014 reorganization have more than offset the other increased costs.

*Professional fees* — Our professional fees decreased primarily due to our concerted effort to reduce consulting fees in 2014.

*Provision for bad debts* — Our provision for bad debts increased, principally in comparison to the prior year three-month period, as a result of the 2013 collection of certain fully reserved receivables related to our Puerto Rico operations.

*Other* — For the three-months ended September 30, 2014, other costs increased primarily due to higher litigation reserves. During the current nine-month period, these costs were partially offset by the reversal of a reserve in the second quarter of 2014 due to a favorable litigation resolution and lower advertising costs.

#### **Depreciation and Amortization**

The following table summarizes the components of our depreciation and amortization expense for the three- and nine-month periods ended September 30 (dollars in millions):

	Three Months Ended September 30,		Period-to-Period Change		Nine Months Ended September 30,		Period-to-Period Change	
	2014	2013			2014	2013		
Depreciation of tangible property and equipment	\$207	\$216	\$ (9)	(4.2)%	\$635	\$ 638	\$ (3)	(0.5)%
Amortization of landfill airspace	103	107	(4)	(3.7)	291	310	(19)	(6.1)
Amortization of intangible assets	19	21	(2)	(9.5)	59	58	1	1.7
	<u>\$329</u>	<u>\$344</u>	<u>\$ (15)</u>	(4.4)%	<u>\$985</u>	<u>\$1,006</u>	<u>\$ (21)</u>	(2.1)%

Depreciation and amortization expense decreased in 2014, primarily as a result of the pending sale of our Wheelabrator business. In accordance with authoritative guidance, the Company suspends depreciation and amortization on the underlying assets of operations classified as held-for-sale. Accordingly, we suspended \$10 million of depreciation and amortization for both the three and nine months ended September 30, 2014 on assets

of our Wheelabrator business upon signing the Stock Purchase Agreement discussed in Note 9 of the Condensed Consolidated Financial Statements.

### ***Restructuring***

In August 2014, we announced a consolidation and realignment of several Corporate functions to better support achievement of the Company's strategic goals, including cost reduction. We are in the process of implementing this restructuring plan and we expect it to be completed by the end of 2014. Voluntary separation arrangements were offered to all salaried exempt employees within these organizations. To date, approximately 650 employees have separated from our Corporate and recycling organizations in connection with this restructuring, but we do not anticipate that all of these positions will be permanently eliminated.

During the third quarter of 2014, we recognized pre-tax charges of \$67 million primarily associated with this restructuring, of which \$61 million related to employee severance and benefit costs. We do not expect to incur any material charges associated with this restructuring in future periods.

During the nine months ended September 30, 2013, we recognized a total of \$13 million of pre-tax restructuring charges, of which \$6 million was related to employee severance and benefit costs, including costs associated with our acquisition of Greenstar and our July 2012 restructuring. The remaining charges were primarily related to operating lease obligations for property that will no longer be utilized.

### ***(Income) Expense from Divestitures, Asset Impairments and Unusual Items***

During the third quarter of 2014, we recognized net gains of \$16 million, primarily attributable to an \$18 million gain on the sale of certain landfill and collection operations in our Eastern Canada Area. This gain was more than offset by \$39 million of net charges during the nine months ended September 30, 2014, primarily related to a \$26 million loss on the divestiture of our Puerto Rico operations and certain other collection and landfill assets as discussed further in Note 9 to the Condensed Consolidating Financial Statements and a \$12 million impairment charge due to the decision to close a waste processing facility.

During the third quarter of 2013, we recognized charges of \$23 million, primarily related to (i) a \$12 million impairment charge to write down goodwill and indefinite-lived intangibles related to an investment in a waste diversion technology company, partially offset by a \$6 million benefit to noncontrolling interest and (ii) losses on divestitures primarily related to investments in oil and gas producing properties. During the nine months ended September 30, 2013, we also recognized additional charges of \$15 million, primarily related to (i) a \$14 million impairment charge in the second quarter of 2013 at a waste-to-energy facility as a result of projected operating losses, which caused us to write down the carrying value of the facility's property, plant and equipment to its estimated fair value; (ii) losses on divestitures in the first quarter of 2013 primarily related to investments in oil and gas producing properties and (iii) other charges to impair goodwill and write down the carrying value of assets to their estimated fair values related to certain of our operations, all of which are individually immaterial. Partially offsetting these charges during 2013 were gains on divestitures including the sale of a transfer station in our Greater Mid-Atlantic Area during the first quarter of 2013.

## Income from Operations

The following table summarizes income from operations for the three- and nine-month periods ended September 30 (dollars in millions):

	Three Months Ended		Period-to-Period Change		Nine Months Ended		Period-to-Period Change	
	September 30, 2014	September 30, 2013			September 30, 2014	September 30, 2013		
<b>Solid Waste:</b>								
Tier 1	\$ 230	\$ 224	\$ 6	2.7%	\$ 671	\$ 652	\$ 19	2.9%
Tier 2	349	347	2	0.6	968	970	(2)	(0.2)
Tier 3	169	148	21	14.2	442	388	54	13.9
Solid Waste	748	719	29	4.0	2,081	2,010	71	3.5
Wheelabrator	48	39	9	23.1	102	52	50	96.2
Other	(10)	(31)	21	(67.7)	(57)	(99)	42	(42.4)
Corporate and Other	(240)	(150)	(90)	60.0	(579)	(474)	(105)	22.2
<b>Total</b>	<b>\$ 546</b>	<b>\$ 577</b>	<b>\$ (31)</b>	<b>(5.4)%</b>	<b>\$ 1,547</b>	<b>\$ 1,489</b>	<b>\$ 58</b>	<b>3.9%</b>

*Solid Waste* — The most significant items affecting the results of operations of our Solid Waste business during the three and nine months ended September 30, 2014 as compared with the prior year periods are summarized below:

- Our base business, excluding recycling, benefited from internal revenue growth as well as from increased fuel recovery;
- Our recycling business contributed favorably compared to the prior year periods principally due to (i) increased efforts to reduce controllable recycling rebates paid to customers; (ii) better alignment of rebate structures to commodity prices for new recycling contracts and (iii) ongoing business improvement efforts around inbound quality control. These favorable variances more than offset lower market prices for recyclable commodities and lower volumes in the nine-month period ended September 30, 2014;
- Increased labor costs due to merit increases effective in the second quarter and higher incentive compensation costs;
- Decreased fuel costs in the current period due to (i) reduction in purchases corresponding to a decline in collection volumes; (ii) lower costs resulting from the conversion of our fleet to CNG and (iii) lower fuel prices; and
- Higher repair and maintenance costs primarily in the second quarter.

In addition, the following items affected specific segments:

- The loss on the sale of our Puerto Rico operations and certain other collection and landfill assets in the second quarter of 2014, which were included in Tier 3 and Tier 1, respectively;
- Adverse weather in the first quarter of 2014 resulted in lower income from operations primarily in Tier 2;
- The gain on the sale of certain landfill and collection operations in our Eastern Canada Area in the third quarter of 2014, which were included in Tier 3;
- The accretive benefits of the acquired RCI operations in the second quarter of 2013, which are included in Tier 3;
- The gain on the sale of a vacant facility in the second quarter of 2014, which was included in Tier 3; and
- A reversal of a reserve in the second quarter of 2014 due to a favorable litigation resolution, which was included in Tier 1.

Significant items affecting the comparability of the remaining components of our results of operations for the three and nine months ended September 30, 2014 are summarized below.

*Wheelabrator* — The increase in income from operations of our Wheelabrator business was driven in large part by higher electricity prices at our merchant waste-to-energy facilities due to the exceptionally cold winter conditions in the first quarter in 2014 as compared with the prior year period. Other items contributing to the variability included (i) impairment charges at a waste-to-energy facility as a result of projected operating losses in the second quarter of 2013; (ii) lower repair and maintenance expenses in the current year due to differences in the timing and scope of planned maintenance activities; (iii) the suspension of depreciation and amortization expense in the third quarter of 2014 as a result of the business being classified as held-for-sale and (iv) higher incentive compensation in the current year.

*Other* — Significant items affecting the comparability of results for the periods presented include:

- Improved results in our Strategic Business Solutions as a result of our system and process enhancements;
- Impairment charges incurred in the second quarter of 2014 primarily due to the decision to close a waste processing facility;
- Impairment charges incurred in the third quarter of 2013 related to a waste diversion technology investment;
- A favorable adjustment to accrued contingent consideration associated with a prior year acquisition; and
- Improved results in our Energy and Environmental Services business in the third quarter of 2014.

*Corporate and Other* — Significant items affecting the comparability of results for the periods presented include:

- The restructuring costs and related savings related to the consolidation and realignment of several Corporate functions in the current period;
- Increased health and welfare costs;
- Establishment of reserves for certain legal matters in the current period;
- A favorable discount rate adjustment to our environmental remediation obligations and recovery assets in the second quarter of 2013 due to increases in U.S. Treasury rates;
- An unfavorable discount rate adjustment to our environmental remediation obligations and recovery assets in the third quarter of 2014 due to decreases in U.S. Treasury rates;
- Favorable risk management adjustments in 2014; and
- Increased labor costs due to merit increases effective in the second quarter and higher incentive compensation costs.

#### ***Equity in Net Losses of Unconsolidated Entities***

We recognized “Equity in net losses of unconsolidated entities” of \$14 million and \$36 million during the three and nine months ended September 30, 2014, respectively, compared with \$3 million and \$19 million during the three and nine months ended September 30, 2013, respectively. These losses are primarily related to our noncontrolling interests in two limited liability companies established to invest in and manage low-income housing properties and a refined coal facility, as well as (i) noncontrolling investments made to support our strategic initiatives and (ii) unconsolidated trusts for final capping, closure, post-closure or environmental obligations. The tax impacts realized as a result of our investments in low-income housing properties and the refined coal facility are discussed below in *Provision for Income Taxes*. Refer to Notes 5 and 15 to the Condensed Consolidated Financial Statements for more information related to these investments. Additional losses in the third quarter of 2014 are related to \$5 million of charges to write down an equity method investment in a waste diversion technology company to its fair value.

**Other, net**

We recognized other, net expense of \$2 million and \$7 million for the three and nine months ended September 30, 2014, respectively, compared with \$3 million and \$12 million for the three and nine months ended September 30, 2013, respectively. The expense in 2013 was impacted by impairment charges of \$11 million in the first quarter of 2013 relating to other-than-temporary declines in the value of investments in waste diversion technology companies accounted for under the cost method. We wrote down the carrying value of our investments to their fair value based on third-party investors' recent transactions in these securities. Partially offsetting these charges was a \$4 million gain on the sale of a similar investment recognized in the second quarter of 2013.

**Provision for Income Taxes**

We recorded a provision for income taxes of \$133 million during the third quarter of 2014, representing an effective income tax rate of 32.1%, compared with a provision for income taxes of \$155 million during the third quarter of 2013, representing an effective income tax rate of 34.3%. Our effective income tax rate for the nine months ended September 30, 2014 was 35.7% compared with 33.6% for the nine months ended September 30, 2013.

Our investments in low-income housing properties and the refined coal facility reduced our provision for income taxes for the three and nine months ended September 30, 2014 by \$16 million and \$41 million, respectively, and for the three and nine months ended September 30, 2013 by \$16 million and \$42 million, respectively. Refer to Note 5 to the Condensed Consolidated Financial Statements for more information.

**Noncontrolling Interests**

Net income attributable to noncontrolling interests was \$11 million and \$32 million for the three and nine months ended September 30, 2014, respectively, and \$6 million and \$26 million for the three and nine months ended September 30, 2013, respectively. These amounts are principally related to third parties' equity interests in two limited liability companies that own three waste-to-energy facilities operated by our Wheelabrator business. Refer to Note 15 to the Condensed Consolidated Financial Statements for information related to the consolidation of these variable interest entities.

## Liquidity and Capital Resources

### Summary of Cash and Cash Equivalents, Restricted Trust and Escrow Accounts and Debt Obligations

The following is a summary of our cash and cash equivalents, restricted trust and escrow accounts and debt balances as of September 30, 2014 and December 31, 2013 (dollars in millions):

	September 30, 2014	December 31, 2013
Cash and cash equivalents	\$ 183	\$ 58
Restricted trust and escrow accounts:		
Final capping, closure, post-closure and environmental remediation funds	\$ 128	\$ 125
Tax-exempt bond funds	1	27
Other	14	15
Total restricted trust and escrow accounts	\$ 143	\$ 167
Debt:		
Current portion	\$ 1,141	\$ 726
Long-term portion	9,023	9,500
Total debt	\$ 10,164	\$ 10,226
Increase in carrying value of debt due to hedge accounting for interest rate swaps	\$ 48	\$ 59

As of September 30, 2014, we had (i) \$500 million of debt maturing within the next 12 months, including \$350 million of 6.375% senior notes that mature in March 2015 and \$80 million of tax-exempt bonds; (ii) \$585 million of short-term borrowings outstanding under the U.S. revolving credit facility (“\$2.25 billion revolving credit facility”); (iii) \$56 million of tax-exempt debt related to our Wheelabrator business with long-term maturities, which we have called and repaid effective October 1, 2014 and (iv) \$563 million of tax-exempt borrowings subject to repricing within the next 12 months. Based on our intent and ability to refinance portions of our current obligations on a long-term basis as of September 30, 2014, including through use of forecasted available capacity under our \$2.25 billion revolving credit facility, we have classified \$563 million of this debt as long-term and the remaining \$1,141 million as current obligations.

### Summary of Cash Flow Activity

The following is a summary of our cash flows (in millions):

	Nine Months Ended September 30,	
	2014	2013
Net cash provided by operating activities	\$ 1,811	\$ 1,858
Net cash used in investing activities	\$ (576)	\$ (1,432)
Net cash used in financing activities	\$ (1,107)	\$ (459)

*Net Cash Provided by Operating Activities* — The most significant items affecting the comparison of our operating cash flows for the nine-month period ended September 30, 2014 with the comparable prior year period are summarized below:

• *Increase in earnings* — Our income from operations, excluding depreciation and amortization, increased by \$37 million on a year-over-year basis. Included in the \$37 million increase are the following items:

- higher charges in 2014 of \$56 million related primarily to our August 2014 reorganization;
- higher non-cash charges in 2014 of \$14 million attributable to interest accretion and discount rate adjustments on environmental remediation liabilities; and



- lower charges in 2014 related to impairments and equity-based compensation expense of \$17 million and \$5 million, respectively.

• *Increase in tax payments* — Cash paid for income taxes, net of excess tax benefits associated with equity-based transactions, was approximately \$133 million higher on a year-over-year basis due to (i) higher pre-tax earnings; (ii) the expiration of the bonus depreciation provisions and (iii) the divestiture of our Puerto Rico operations and certain other collection and landfill assets in the second quarter of 2014.

• *Increase in bonus payments* — Payments for our annual incentive plans are typically paid in the first quarter of the year based on prior year performance. The annual incentive plan payments made in the first quarter of 2014 exceeded those made in the first quarter of 2013 by \$73 million.

• *Forward-starting swaps* — During the first quarter of 2014, the forward-starting interest rate swaps associated with the anticipated issuance of senior notes in 2014 matured, and we paid cash of \$36 million to settle the liabilities related to the swaps. This cash payment has been classified as a change in “Accounts payable and accrued liabilities” within “Net cash provided by operating activities” in the Condensed Consolidated Statement of Cash Flows.

• *Changes in assets and liabilities, net of effects from business acquisitions and divestitures* — Our cash flow from operations was favorably impacted by \$110 million on a year-over-year basis by changes in our working capital accounts. Although our working capital changes may vary from year-to-year, they are typically driven by changes in accounts receivable, which are affected by both revenue changes and timing of payments received, and accounts payable, which are affected by both cost changes and timing of payments.

*Net Cash Used in Investing Activities* — The most significant items included in our investing cash flows for the nine-month periods ended September 30, 2014 and 2013 are summarized below:

• *Capital expenditures* — We spent \$781 million during the first nine months of 2014 compared with \$824 million in the first nine months of 2013 for capital expenditures. Approximately \$167 million of our capital expenditures accrued in the fourth quarter of 2013 were paid in cash in the first quarter of 2014 compared with approximately \$171 million of our capital expenditures accrued in the fourth quarter of 2012 that were paid in cash in the first quarter of 2013.

• *Divestitures* — Proceeds from divestitures of businesses and other assets (net of cash divested) were \$319 million in the first nine months of 2014 compared with \$113 million in the first nine months of 2013. In the first quarter of 2014, we sold our investment in SEG and received cash proceeds of \$155 million. In the second quarter of 2014, we sold our Puerto Rico operations and certain other collection and landfill assets and received proceeds from the sale of \$80 million, consisting of \$65 million of cash and \$15 million of preferred stock. In the third quarter of 2014, we sold certain landfill and collection operations in our Eastern Canada Area and received cash proceeds of \$39 million.

• *Acquisitions* — Our spending on acquisitions was \$32 million in the first nine months of 2014 compared with \$698 million in the first nine months of 2013. In 2013, our acquisitions consisted primarily of the recycling operations of Greenstar, for which we paid \$170 million, and substantially all of the assets of RCI, for which we paid \$481 million.

*Net Cash Used in Financing Activities* — During the first nine months of 2014, net cash used in financing activities was \$1,107 million, compared with \$459 million during the comparable prior year period. The most significant items affecting the comparison of our financing cash flows for the nine-month periods ended September 30, 2014 and 2013 are summarized below:

• *Debt borrowings (repayments)* — The following summarizes our cash borrowings and debt repayments during each period (in millions):

	Nine Months Ended September 30,	
	2014	2013
<b>Borrowings:</b>		
U.S. revolving credit facility	\$ 1,810	\$ 615
Canadian credit facility and term loan	88	964
Senior notes	347	—
Capital leases and other debt	119	78
	<u>\$ 2,364</u>	<u>\$ 1,657</u>
<b>Repayments:</b>		
U.S. revolving credit facility	\$(1,645)	\$ (875)
Canadian credit facility and term loan	(208)	(598)
Senior notes	(350)	—
Tax-exempt bonds	(37)	(107)
Capital leases and other debt	(152)	(103)
	<u>\$(2,392)</u>	<u>\$(1,683)</u>
<b>Net repayments</b>	<u>\$ (28)</u>	<u>\$ (26)</u>

Refer to Note 3 to the Condensed Consolidated Financial Statements for additional information related to our debt borrowings and repayments.

• *Dividend payments* — We paid \$521 million in cash dividends in the first nine months of 2014 compared with \$512 million in the first nine months of 2013. The increase in dividend payments is primarily due to our quarterly per share dividend declared increasing from \$0.365 in 2013 to \$0.375 in 2014.

• *Share repurchases* — During the third quarter of 2014, we entered into accelerated share repurchase (“ASR”) agreements with two financial institutions to repurchase an aggregate of \$600 million of our common stock, which we funded with borrowings under our \$2.25 billion revolving credit facility. At the beginning of the ASR repurchase periods, we delivered \$600 million in cash and received 9.6 million shares, representing 70 percent of the shares expected to be repurchased, based on then-current market prices. The final number of shares to be repurchased and the final average price per share under each ASR agreement will depend on the volume-weighted average price of our stock, less a discount, during the term of each agreement. Purchases under the ASR agreements are expected to be completed in late 2014 or early 2015. No share repurchases were made in the first nine months of 2013.

#### **Liquidity Impacts of Income Tax Items**

*Bonus Depreciation* — The American Taxpayer Relief Act of 2012 was signed into law on January 2, 2013 and included an extension for one year of the bonus depreciation allowance. As a result, 50% of qualifying capital expenditures on property placed in service before January 1, 2014 were depreciated immediately. The acceleration of deductions on 2013 qualifying capital expenditures resulting from the bonus depreciation provisions had no impact on our effective income tax rate for 2013 although it reduced our cash taxes.

The acceleration of depreciation deductions related to qualifying capital expenditures in 2013 decreased our 2013 cash taxes by approximately \$70 million. However, taking accelerated deductions results in increased cash taxes in subsequent periods when the deductions related to the capital expenditures would have otherwise been taken. Overall, the effect of all applicable years’ bonus depreciation programs results in increased cash taxes of \$40 million in 2013 and \$95 million in 2014.

**Uncertain Tax Positions** — We have liabilities associated with unrecognized tax benefits and related interest. These liabilities are primarily included as a component of long-term “Other liabilities” in our Condensed Consolidated Balance Sheet because the Company generally does not anticipate that settlement of the liabilities will require payment of cash within the next 12 months. We are not able to reasonably estimate when we would make any cash payments required to settle these liabilities, but we do not believe that the ultimate settlement of our obligations will materially affect our liquidity. We anticipate that approximately \$9 million of liabilities for unrecognized tax benefits, including accrued interest, and \$3 million of related tax assets may be reversed within the next 12 months. The anticipated reversals are primarily related to state tax items, none of which are material, and are expected to result from audit settlements or the expiration of the applicable statute of limitations period.

#### **Off-Balance Sheet Arrangements**

We have financial interests in unconsolidated variable interest entities as discussed in Note 15 to the Condensed Consolidated Financial Statements. Additionally, we are party to guarantee arrangements with unconsolidated entities as discussed in the *Guarantees* section of Note 7 to the Condensed Consolidated Financial Statements. These arrangements have not materially affected our financial position, results of operations or liquidity during the nine months ended September 30, 2014, nor are they expected to have a material impact on our future financial position, results of operations or liquidity.

#### **New Accounting Standard Pending Adoption**

In May 2014, the Financial Accounting Standards Board (“FASB”) amended authoritative guidance associated with revenue recognition. The amended guidance requires companies to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additionally, the amendments will require enhanced qualitative and quantitative disclosures regarding customer contracts. The amended authoritative guidance associated with revenue recognition is effective for the Company January 1, 2017. The amended guidance may be applied retrospectively for all periods presented or retrospectively with the cumulative effect of initially applying the amended guidance recognized at the date of initial application. We are in the process of assessing the provisions of the amended guidance and have not determined whether the adoption will have a material impact on our consolidated financial statements.

#### **Seasonal Trends**

Our operating revenues tend to be somewhat higher in summer months, primarily due to the higher volume of construction and demolition waste. The volumes of industrial and residential waste in certain regions where we operate also tend to increase during the summer months. Our second and third quarter revenues and results of operations typically reflect these seasonal trends. The operating results of our first quarter also often reflect higher repair and maintenance expenses because we rely on the slower winter months, when waste flows are generally lower, to perform scheduled maintenance at our waste-to-energy facilities.

Service disruptions caused by severe storms, extended periods of inclement weather or climate extremes can significantly affect the operating results of the affected Areas. On the other hand, certain destructive weather conditions that tend to occur during the second half of the year, such as the hurricanes that most often impact our operations in the Southern and Eastern U.S., can actually increase our revenues in the areas affected. While weather-related and other “one-time” occurrences can boost revenues through additional work for a limited time span, as a result of significant start-up costs and other factors, such revenue sometimes generates earnings at comparatively lower margins.

#### **Inflation**

While inflationary increases in costs have affected our income from operations margins in recent years, we believe that inflation generally has not had, and in the near future is not expected to have, any material adverse effect on our results of operations. However, a portion of our collection revenues are generated under long-term agreements with price adjustments based on various indices intended to measure inflation. Additionally, management’s estimates associated with inflation have had, and will continue to have, an impact on our accounting for landfill and environmental remediation liabilities.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

Information about market risks as of September 30, 2014, does not differ materially from that discussed under Item 7A in our Annual Report on Form 10-K for the year ended December 31, 2013.

**Item 4. Controls and Procedures.**

**Effectiveness of Controls and Procedures**

Our management, with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including ensuring that such information is accumulated and communicated to management (including the principal executive and financial officers) as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of September 30, 2014 (the end of the period covered by this Quarterly Report on Form 10-Q).

**Changes in Internal Control over Financial Reporting**

Management, together with our CEO and CFO, evaluated the changes in our internal control over financial reporting during the quarter ended September 30, 2014. We determined that there were no changes in our internal control over financial reporting during the quarter ended September 30, 2014 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II.**

**Item 1. Legal Proceedings.**

Information regarding our legal proceedings can be found under the “Environmental Matters” and “Litigation” sections of Note 7, *Commitments and Contingencies*, to the Condensed Consolidated Financial Statements.

**Item 1A. Risk Factors.**

There have been no material changes from risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2013 in response to Item 1A to Part I of Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following table summarizes common stock repurchases made during the third quarter of 2014 (shares in millions):

**Issuer Purchases of Equity Securities**

<u>Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</u>	<u>Approximate Maximum Dollar Value of Shares that May Yet be Purchased Under the Plans or Programs</u>
July 1 — 31	—	\$ —	—	\$ 600 million(a)
August 1 — 31	9.6(b)	\$ 43.89(b)	9.6	\$ — million(c)
September 1 — 30	—	\$ —	—	\$ — million
<b>Total</b>	<u>9.6</u>	<u>\$ 43.89</u>	<u>9.6</u>	

- (a) The \$600 million authorization provided by our Board of Directors was publicly announced on February 18, 2014.
- (b) During the third quarter of 2014, the Company entered into ASR agreements with two financial institutions to repurchase an aggregate of \$600 million of our common stock. At the beginning of the ASR repurchase periods, we delivered the \$600 million in cash and received 9.6 million shares, which represents 70 percent of the shares expected to be repurchased based on then-current market prices. This does not represent the final number of shares to be delivered under the ASR agreements or the final average price per share that will be paid for the shares purchased. The final number of shares to be repurchased under each ASR agreement will be based on the volume-weighted average price of our stock during the term of each agreement, less a discount. Purchases under the ASR agreements are expected to be completed in late 2014 or early 2015.
- (c) The Company delivered \$600 million in cash to the counterparties of the ASR agreements at the beginning of the repurchase periods. Although the repurchase periods have not completed and the Company has not received all of the shares expected to be repurchased under the ASR agreements, the ASR agreements fully utilized the Board of Directors’ \$600 million authorization; as a result, we are reflecting the amount that may yet be purchased as zero.

**Item 4. Mine Safety Disclosures.**

Information concerning mine safety and other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K is included in Exhibit 95 to this quarterly report.

**Item 6. Exhibits.**

<u>Exhibit No.</u>	<u>Description</u>
2.1	— Stock Purchase Agreement dated July 25, 2014 by and among Granite Acquisition, Inc. and Waste Management Holdings, Inc., National Guaranty Insurance Company of Vermont, Mountain Indemnity Insurance Company, Chemical Waste Management, Inc. and Wheelabrator Technologies Inc. [incorporated by reference to Exhibit 2.1 to Current Report on Form 8-K filed July 29, 2014].
10.1	— Separation and Release Agreement between WM Recycle America, LLC and William K. Caesar dated September 15, 2014.
31.1	— Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended, of David P. Steiner, President and Chief Executive Officer.
31.2	— Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as amended, of James C. Fish, Jr., Executive Vice President and Chief Financial Officer.
32.1	— Certification Pursuant to 18 U.S.C. §1350 of David P. Steiner, President and Chief Executive Officer.
32.2	— Certification Pursuant to 18 U.S.C. §1350 of James C. Fish, Jr., Executive Vice President and Chief Financial Officer.
95	— Mine Safety Disclosures.
101.INS	— XBRL Instance Document.
101.SCH	— XBRL Taxonomy Extension Schema Document.
101.CAL	— XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	— XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	— XBRL Taxonomy Extension Labels Linkbase Document.
101.PRE	— XBRL Taxonomy Extension Presentation Linkbase Document.



## SEPARATION AND RELEASE AGREEMENT

THIS SEPARATION AND RELEASE AGREEMENT (“Separation Agreement”) is entered into between WM Recycle America, LLC (the “Company”) and William K. Caesar (the “Executive”).

This Separation Agreement is binding upon, and extends to, the parties and their past and present officers, directors, employees, shareholders, parent corporations, subsidiaries, affiliates, partners, agents, representatives, heirs, executors, assigns, administrators, successors, predecessors, family members, d/b/a’s, assumed names, and insurers, whether specifically mentioned hereafter or not. A reference to a party in this Separation Agreement necessarily includes those persons and/or entities described in the foregoing sentence.

## PREAMBLE

WHEREAS, Waste Management, Inc. (together with any entity that is a direct or indirect majority-owned subsidiary of Waste Management, Inc., “Waste Management”) and Executive previously entered into that certain Employment Agreement dated August 23, 2011, as may have been amended from time to time (the “Employment Agreement”);

WHEREAS, pursuant to such Employment Agreement, Executive has been continuously employed;

WHEREAS, Executive has elected to participate in the Company’s 2014 voluntary early retirement program (the “VERP”) and his resignation is effective September 12, 2014;

WHEREAS, the Parties agree that upon his separation and execution of a waiver and release of claims, Executive will receive certain benefits described in Section 6(e)(iii), (iv) and (v) of his Employment Agreement and in this Separation Agreement;

WHEREAS, the Company and Executive now jointly desire to enter into this Separation Agreement to supplement the continuing provisions of said Employment Agreement as set forth below; and

NOW, THEREFORE, in consideration of the premises and agreements contained herein, and for other good and valuable consideration, the Company and Executive hereby agree as follows:

**1. Termination of Employment.** The employment of Executive will terminate on September 12, 2014 (“Employment Termination Date”). The parties agree that Executive is entitled to the certain compensation and benefits set forth in Section 6(d) of the Employment Agreement without his execution of a release, as more specifically detailed in Exhibit A to this Separation Agreement. It is expressly agreed to and acknowledged by the parties that Executive is entitled to the compensation and benefits set forth in Exhibit A whether or not he executes this Separation Agreement.



**2. Payment of Additional Consideration.** In consideration of the premises and promises herein contained, and subject to Executive executing and not revoking this Separation Agreement, it is agreed that the Company will provide Executive those certain benefits specifically detailed in Exhibit B to this Separation Agreement. It is expressly agreed to and acknowledged by the parties that Executive is not entitled to the benefits set forth in Exhibit B until such time as he executes and does not revoke this Separation Agreement. The Company shall withhold, or cause to be withheld, from said payments all amounts required to be withheld pursuant to federal, state or local tax laws.

The consideration set forth in this Paragraph 2 is in full, final and complete settlement of any and all claims which Executive could make in any complaint, charge, or civil action, whether for actual, nominal, compensatory, or punitive damages (including attorneys' fees). Executive acknowledges that such consideration is being made as consideration for the releases set forth in Paragraphs 3 and 4. Executive further acknowledges that the items of consideration set forth in this Paragraph 2 are separate and distinct of and from each other, and that payment of each such item is independent valuable consideration for the release and waiver set forth in Paragraphs 3 and 4.

**3. General Release.** In exchange for the first payment made to you pursuant to Paragraph 2, Executive releases and discharges the Company, its past and present parent, subsidiary and affiliated companies, agents, directors, officers, employees, and representatives, and all persons acting by, through, under or in concert with the Company (collectively referred to as the "Released Parties"), from any and all causes of action, claims, liabilities, obligations, promises, agreements, controversies, damages, and expenses, known or unknown, which Executive ever had, or now have, against the Released Parties to the date of this Separation Agreement. The claims Executive releases include, but are not limited to, claims that the Released Parties:

- discriminated against Executive on the basis of Executive's race, color, sex (including sexual harassment), national origin, ancestry, disability, religion, sexual orientation, marital status, parental status, veteran status, source of income, entitlement to benefits, union activities, or any other status protected by local, state or federal laws, constitutions, regulations, ordinances, executive orders, including but not limited to the Massachusetts Fair Employment Practices Act, the New Jersey Conscientious Employee Protection Act, the New Jersey Law Against Discrimination, the New Jersey Whistleblower Act, North Dakota Century Code §9-13-02 and South Dakota Code Laws § 20-7-11; or
- discriminated against Executive on the basis of Executive's age or violated any right Executive may have under the Age Discrimination in Employment Act ("ADEA"); or
- failed to give proper notice of this employment termination under the Workers Adjustment and Retraining Notification Act ("WARN"), or any similar state or local statute or ordinance; or

- violated any other federal, state, or local employment statute, such as the Employee Retirement Income Security Act of 1974, which, among other things, protects employee benefits; the Fair Labor Standards Act, which regulates wage and hour matters; the Family and Medical Leave Act, which requires employers to provide leaves of absence under certain circumstances; Title VII of the Civil Rights Act of 1964; the Older Workers Benefits Protection Act; the Americans With Disabilities Act; the Rehabilitation Act; OSHA; and any other laws relating to employment; or
- violated its personnel policies, handbooks, any covenant of good faith and fair dealing, or any contract of employment between Executive and any of the Released Parties; or
- violated public policy or common law, including claims for: personal injury, invasion of privacy, retaliatory discharge, negligent hiring, retention or supervision, defamation, intentional or negligent infliction of emotional distress and/or mental anguish, intentional interference with contract, negligence, detrimental reliance, loss of consortium to Executive or any member of Executive's family, and/or promissory estoppel; or
- is in any way obligated for any reason to pay Executive's damages, expenses, litigation costs (including attorneys' fees), bonuses, commissions, disability benefits, compensatory damages, punitive damages, and/or interest, except as provided for in Paragraph 12 of Executive's Employment Agreement.

Executive understands and agrees that this Separation Agreement includes all claims that Executive may have and that Executive does not now know or suspect to exist in Executive's favor against the Released Parties, and that this Separation Agreement extinguishes those claims. Executive's not prohibited from making or asserting (a) any claim or right under state workers' compensation or unemployment laws; (b) any claim or right, which by law cannot be waived through private agreement; or (c) any claims or rights under the ADEA or any other law that may arise after Executive executes this Separation Agreement.

**4. Charges and Administrative Proceedings.** Nothing in this Separation Agreement shall affect the U.S. Equal Employment Opportunity Commission's ("EEOC") or a comparable state or local agency's rights and responsibilities to enforce the Civil Rights Act of 1964, as amended, the Age Discrimination in Employment Act of 1967 ("ADEA"), as amended, or any other applicable law. Further, nothing in this Separation Agreement shall be construed as a basis for interfering with Executive's protected right to challenge the waiver of an ADEA claim under the Older Workers Benefit Protection Act, or to file a charge with, or participate in an investigation or proceeding conducted by, the EEOC, the National Labor Relations Board ("NLRB") or any other state, federal or local government entity; provided, however, if the EEOC, NLRB, or any other state, federal or local government entity commences an investigation on Executive's behalf, Executive specifically waives and releases his right, if any, to recover any monetary or other benefits of any sort whatsoever arising from any such investigation, nor will Executive seek reinstatement to Executive's former position with the Company.

5. **Covenant Not to Sue.** For the purpose of giving a full and complete release, Executive covenants and agrees that he has no pending claims or charges against the Released Parties. If Executive has any pending claims in a federal, state or local court, or in an arbitral forum, Executive agrees to promptly file all appropriate papers requesting withdrawal and dismissal of such claims. Executive further agrees not to sue any of the Released Parties or become a party to a lawsuit on the basis of any claims of any type to date that arise out of any aspect of Executive's employment or termination of employment. Executive understands that this is an affirmative promise by Executive not to sue any of the Released Parties, which is in addition to Executive's general release of claims in Paragraph 3 above.

Nothing in this Separation Agreement prevents Executive from bringing an action challenging the validity of this Separation Agreement or taking any action set forth in Paragraph 4 above. If a federal, state or local government agency commences an investigation on your behalf, Executive specifically waives and releases the right, if any, to recover any monetary or other benefits of any sort whatsoever arising from any such investigation, nor will Executive seek reinstatement to Executive's former position with the Company.

If Executive breaches this Separation Agreement by suing any of the Released Parties in violation of this Covenant Not to Sue, Executive understands that (i) the Released Parties will be entitled to apply for and receive an injunction to restrain any violation of this paragraph, and (ii) Executive will be required to pay the Released Parties' legal costs and expenses, including reasonable attorney fees, associated with defending against the lawsuit and enforcing the terms of this Separation Agreement.

6. **Protective Covenants and Loss of Benefits.** Executive acknowledges and agrees that the protective and restrictive covenants set forth in Section 10 of the Employment Agreement (the "Employment Agreement Protective Covenants") remain in full force and effect and that the benefits payable under this Separation Agreement are subject to forfeiture due to prohibited conduct as set forth in Section 11 of the Employment Agreement. As explained in Paragraph 10(a) of the Employment Agreement, Executive shall be permitted to engage in activities that would otherwise be prohibited by Paragraph 10 of the Employment Agreement if such activities are determined in the sole discretion of the Chief Executive Officer of the Company in writing to be of no material threat to the legitimate business interest of Company or its parent corporations, subsidiaries or affiliates.

7. **Application to all Forms of Relief.** This Separation Agreement applies to any relief no matter how called, including without limitation, wages, back pay, front pay, reinstatement, compensatory damages, liquidated damages, punitive damages for pain or suffering, costs and attorney's fees and expenses.

8. **No Admissions, Complaints or Other Claims.** The Executive acknowledges and agrees that this Separation Agreement is not to be construed in any way as an admission of any liability whatsoever by any Released Party, any such liability being expressly denied. The Executive also acknowledges and agrees that he has not, with respect to any transaction or state of facts existing prior to the date hereof, filed any Actions against any Released Party with any governmental agency, court or tribunal.

**9. Acknowledgments.** Executive has fully reviewed the terms of this Separation Agreement, acknowledges that he understands its terms, and states that he is entering into this Separation Agreement knowingly, voluntarily, and in full settlement of all claims which existed in the past or which currently exist, that arise out of his employment with the Company or the termination of his employment.

Executive acknowledges that he has had at least forty-five (45) days to consider this General Release Agreement thoroughly, and Executive understands that he has the right to consult with an attorney, before he signs below and is advised to do so.

If Executive signs and returns this General Release Agreement before the end of the 45-day period, he certifies that his acceptance of a shortened time period is knowing and voluntary, and the Company did not — through fraud, misrepresentation, a threat to withdraw or alter the offer before the 45-day period expires, or by providing different terms to other employees who sign the release before such time period expires — improperly encourage Executive to sign.

Executive understands that he may revoke this General Release Agreement within seven (7) days after he signs it. Executive's revocation must be in writing and submitted within the seven (7) day period to Kimberly Gee Stith, via hand delivery or via electronic delivery at: KStith@wm.com. If Executive does not revoke this General Release Agreement within the seven (7) day period, it becomes irrevocable. Executive further understands that if he revokes this General Release Agreement, he will not be eligible to receive the benefits described in Exhibit B. All benefits described in Exhibit B will be paid on the dates specified herein, but only if this General Release Agreement has been duly executed and not revoked within its revocation period.

Executive also acknowledges that before signing this Separation Agreement, Executive received certain information about the eligibility for the benefits available under this Separation Agreement and the persons affected by this employment termination program, including the job titles and ages of both the persons selected and not selected to receive the benefits available under this Separation Agreement. This information is attached to this Separation Agreement as Exhibit C.

**10. Settlement and Acquisition of Goodwill.** Executive waives and releases any and all claims that restrictive covenants contained in Paragraph 10 of the Employment Agreement (the "Employment Agreement Protective Covenants") are not enforceable or are against public policy. Executive covenants not to file a lawsuit or arbitration proceeding, pursue declaratory relief, or otherwise take any legal action to challenge the enforceability of the Employment Agreement Protective Covenants. The parties agree that the payments and benefits referred to in Exhibit B are, in part, consideration of the settlement of all disputes regarding the enforceability and application of goodwill, trade secrets, and confidential information developed by Executive in the course of his employment with the Company. To help preserve the value of the goodwill, trade secrets, and confidential information acquired herewith, it is agreed that Executive will comply with the Employment Agreement Protective Covenants (incorporated herein by reference) for the periods of time set forth therein. It is specifically agreed that the two-year Restricted Term set forth in Paragraph 10 of the Employment Agreement and the restriction provided for therein shall commence upon Executive's termination of employment with the Company.

**11. Assistance and Cooperation.** Executive agrees that he will cooperate fully with the Company and its counsel, upon their request, with respect to any proceeding (including any litigation, arbitration, regulatory proceeding, investigation or governmental action) that relates to matters with which Executive was involved while he was an employee of the Company or with which he has knowledge. Executive agrees to render such cooperation in a timely fashion and to provide Company personnel and the Company's counsel with the full benefit of his knowledge with respect to any such matter. The Company shall reimburse Executive for actual and reasonable costs and expenses, including reasonable attorney's fees, related to his assistance in such matters. Executive will remain an elected officer of the Company until the Employment Termination Date. Accordingly, Executive will be entitled to benefit of the indemnity and expense reimbursement provisions in Article Eighth of the Company's Third Amended and Restated Certification of Incorporation and Article X of the Company's Bylaws, all subject to the provisions thereof and to applicable Delaware law.

**12. Choice of Laws.** This Separation Agreement is made and entered into in the State of Texas, and shall in all respects be interpreted, enforced and governed under the laws of the State of Texas. The language of all parts of this Separation Agreement shall in all cases be construed as a whole, according to its fair meaning, and not strictly for or against any of the parties.

**13. Severability.** Should any provision of this Separation Agreement be declared or be determined by any court to be illegal or invalid, the validity of the remaining parts, terms or provisions shall not be affected thereby and said illegal or invalid part, term, or provision shall be deemed not to be a part of this Separation Agreement.

**14. Matters Relating to Section 409A of the Code.** Notwithstanding any provision in this Separation Agreement to the contrary, if any compensation or benefit provided hereunder is subject to Section 409A of the Internal Revenue Code of 1986, as amended ("Section 409A"), as determined by the Company, then the following provisions shall apply:

- (a) Notwithstanding anything to the contrary in this Separation Agreement, with respect to any amounts payable to Executive under this Separation Agreement in connection with a termination of Executive's employment that are subject to, and not exempt under, Section 409A, a termination of employment shall not be considered to have occurred under this Separation Agreement unless and until such termination constitutes Executive's "separation from service" as defined in Section 409A.
- (b) This Separation Agreement is intended to be written, administered, interpreted and construed in a manner such that no payment or benefit under this Separation Agreement becomes subject to (1) the gross income inclusion under Section 409A or (2) the interest and additional tax under Section 409A (collectively, "Section 409A Penalties"), including, where appropriate, the construction of defined terms to have meanings that would not cause the imposition of the Section 409A Penalties. If any provision of this Separation Agreement would cause Executive to incur the Section

409A Penalties, the Company may, after consulting with Executive, reform such provision to comply with Section 409A or to preclude imposition of the Section 409A Penalties, to the full extent permitted under Section 409A.

- (c) The payment of severance benefits set forth in Exhibit B are designated as separate payments for the purpose of the short-term deferral exception under Treasury Regulation Section 1.409A-1(b)(4)(i)(F), and, with respect to such separation payments, the exemption for involuntary separation from service or participation in a window program under Treasury Regulation Section 1.409A-1(b)(9)(iii). As a result, (1) separation payments that are by their terms scheduled to be made before March 15, 2015, and (2) any additional separation payments that are made on or before December 31, 2016, and do not exceed the lesser of two times Base Salary or two times the annual limit under Code Section 401(a)(17) as then in effect, are exempt from the requirements of Code Section 409A.

**15. Complete Agreement.** The parties hereto agree that the August 23, 2011, Employment Agreement (including any other amendments thereto) as modified by this Separation Agreement, contains the full and final expression of their agreements with respect to the matters contained therein, and acknowledge that no other promises have been made to or by any of the parties that are not set forth in these Agreements.

The parties agree that neither the offer of, nor the execution of, this Separation Agreement will be construed as an admission of wrongdoing by anyone. Instead, this Separation Agreement is to be construed solely as a reflection of the parties' desire to facilitate a peaceful separation of employment and to make sure there are no unresolved issues between them.

**Please review this document carefully as it contains a release of claims.**

IN WITNESS WHEREOF, the Executive has entered into this Separation Agreement, and the Company has caused this Separation Agreement to be executed in its name and on its behalf by its duly authorized officer to be effective as of the date that this Separation Agreement is executed by Executive as set forth beneath the signature below (the "Effective Date").

**WILLIAM K. CAESAR**  
("Executive")

**WM RECYCLE AMERICA LLC**  
(The "Company")

/s/ William K. Caesar  
\_\_\_\_\_  
Signature

By: /s/ Linda J. Smith  
\_\_\_\_\_

Title: Linda J. Smith

Date:  
9/15/2014  
\_\_\_\_\_  
"Effective Date"

Printed Name: Vice President & Secretary

Date: 9/15/2014  
\_\_\_\_\_

## EXHIBIT A

The employment of Executive is terminated, effective September 12, 2014 (the "Employment Termination Date"). Executive is therefore, entitled to the payments and benefits listed below and detailed in under Section 6(d) of the Employment Agreement whether or not he signs this Separation Agreement. These include:

- (a) Accrued but unpaid base salary for services rendered to the Employment Termination Date.
- (b) Accrued but unpaid expenses required to be reimbursed under the Employment Agreement.
- (c) Accrued but unused vacation for the year 2014 through the Employment Termination Date.

All payments will be subject to applicable withholdings for federal, state and local income and employment taxes.

**Executive is entitled to the benefits described above in this Exhibit A whether or not he executes this Separation Agreement.**



## EXHIBIT B

The employment of Executive is terminated, effective September 12, 2014 (the "Employment Termination Date") under the terms of this Separation Agreement. In consideration of the premises and promises herein contained, it is agreed that, Executive is entitled to the compensation and benefits set forth in Section 6(e) (iii), (iv), and (v) of the Employment Agreement and as provided herein only after he executes and does not revoke this Separation Agreement. Executive hereby consents to the amendment of his equity awards under the 2009 Waste Management, Inc. Stock Incentive Plan to conform to the changes below in paragraphs (e), (f), and (g) and this Separation Agreement shall be deemed to affect such amendment.

The payments and benefits to be provided are as follows:

- (a) A payment under the Company's 2014 Annual Incentive Plan (AIP), at the same time, on the same basis and to the same extent payments are made to similar senior executives of the Company, provided to reflect Executive's Termination Date. Executive will receive 254/365 of any such calculated payment on or before March 15, 2015.
- (b) A severance payment in the gross amount of One Million Four Hundred Thirty-Five Thousand Dollars (\$1,435,000), approximately equal to two times the sum of Executive's base salary (\$410,000) and Target Bonus (\$307,500). This severance amount will be paid as follows:
  - (i) Seven Hundred and Seventeen Thousand Five Hundred Dollars (\$717,500) shall be paid within the calendar quarter in which the 60<sup>th</sup> day following the Employment Termination Date falls.
  - (ii) Seven Hundred and Seventeen Thousand Five Hundred Dollars shall be paid (\$717,500) during the two (2) year period beginning in the calendar quarter within which the 60<sup>th</sup> day following the Employment Termination Date falls and continuing at the same time and in the same manner Executive's base salary would have been paid if Executive had remained in active employment until the end of such period.
- (c) Twenty-four months of continued group health and/or dental insurance coverage that Executive participated in as of his Employment Termination Date. Executive must timely elect COBRA coverage and the Company will provide COBRA coverage at its own expense for 18 months or, if earlier, until Executive's death or eligibility for coverage by a subsequent employer. Thereafter, Executive will have no additional COBRA coverage, but if Executive has not obtained coverage from a subsequent employer, the Company will provide up to six months additional medical and dental coverage.
- (d) Twenty-four months of continued disability and life insurance coverage that Executive participated in as of his Employment Termination Date at the Company's expense; provided however, that such coverage shall terminate upon the earlier of Executive's death or eligibility for coverage by a subsequent employer.

- (e) With respect to unvested stock options with a grant date of March 9, 2012, such options shall continue to vest through March 9, 2015, and to the extent then vested, shall be exercisable through the period ending June 9, 2015, in accordance with the established exercise procedures under such stock option award. With respect to any unvested stock options with a grant date of March 8, 2013, such options shall continue to vest through March 8, 2015, and to the extent then vested, shall be exercisable through the period ending June 8, 2015, in accordance with the established exercise procedures under such stock option award. With respect to any unvested stock options with a grant date of March 7, 2014, such options shall continue to vest through March 7, 2015, in accordance with the established exercise procedures under such stock option award.
- (f) Stock options that are vested upon Executive's Employment Termination Date shall remain vested until the third-month anniversary of such Employment Termination Date, or the original term of each such option, if earlier.
- (g) With respect to Executive's outstanding awards of Performance Share Units and/or Restricted Stock Units awarded under the Waste Management, Inc. 2009 Stock Incentive Plan on March 9, 2012, March 8, 2013, or March 7, 2014 and solely for purposes of those awards, Executive's termination hereunder shall be treated as though such termination were an involuntary termination under the terms of each such award.

All payments will be subject to applicable withholdings for federal, state, and local income and employment taxes.

**Except as described herein, Executive is not entitled to any additional payments or benefits.**

EXHIBIT C

MANDATORY DISCLOSURES

Waste Management is constantly working to better align its Corporate and Field teams, to help achieve its strategic goals. In order to better achieve these goals, it is necessary to consolidate and realign several corporate functions, and, unfortunately, eliminate certain positions in both the Corporate and Waste Management Recycle America ("WMRA") groups.

The Company offered members of its Senior Leadership Team the opportunity to voluntarily resign in exchange for an enhanced separation package available through the Company's 2014 Voluntary Early Retirement Program ("VERP"). Executive accepted the Company's offer and the benefits available are described in Exhibit B of this Separation Agreement. Please review the information below before signing.

**1. Eligibility for VERP and Severance:** The Company is providing you with specific information showing the employees who are eligible and ineligible for severance benefits under the VERP, by age and job title. Employees indicated as "Selected" are having their employment terminated, and they are eligible for Severance if they sign the Release within the number of days after termination of employment prescribed in the Release, and return the signed Release to which this disclosure is attached. Employees listed as "Not Selected" are ineligible for Severance because they have not been selected for this reorganization.

**2. Decisional Unit and Factors Considered in Selection Decisions:** The employees considered for participation in this group termination program consisted of members of the Company's Senior Leadership Team. The Company considered the alignment of the field and corporate team and the skills and duties of the impacted employees when selecting individuals.

The information given on the below chart is current as of September 12, 2014. This information is subject to change and may be affected by future employment decisions. Any questions about this information should be directed to Laura Nauman at LNaumann@wm.com.

<u>Title</u>	<u>Age</u>	<u>Selected</u>	<u>Not Selected</u>
President Recycling Svcs & OGG	48	X	
Chief Sales & Mrktg Officer	57	X	
EVP & Chief Operating Officer	61		X
SVP Human Resources	56		X
SVP Gen Counsel, CCO & Asst Sec	66	X	
SVP Govt Affairs & Communication	54		X
CIO & SVP Tech, Lgstcs & CS	52		X
EVP & Chief Financial Officer	52		X
SVP Field Operations	45, 60		X

**CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a)  
UNDER THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, David P. Steiner, certify that:

i. I have reviewed this report on Form 10-Q of Waste Management, Inc.;

ii. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

iii. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

iv. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a — 15(e) and 15d — 15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a — 15(f) and 15d — 15(f)) for the registrant and have:

A. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

B. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

C. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

D. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

v. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

A. All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

B. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ DAVID P. STEINER

David P. Steiner

*President and Chief Executive Officer*

Date: October 29, 2014

**CERTIFICATION PURSUANT TO RULES 13a-14(a) AND 15d-14(a)  
UNDER THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, James C. Fish, Jr., certify that:

i. I have reviewed this report on Form 10-Q of Waste Management, Inc.;

ii. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

iii. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

iv. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a — 15(e) and 15d — 15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a — 15(f) and 15d — 15(f)) for the registrant and have:

A. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

B. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

C. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

D. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

v. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

A. All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

B. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ JAMES C. FISH, JR.

James C. Fish, Jr.  
*Executive Vice President and  
Chief Financial Officer*

Date: October 29, 2014

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Waste Management, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2014 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David P. Steiner, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ DAVID P. STEINER

David P. Steiner

*President and Chief Executive Officer*

October 29, 2014

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Waste Management, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2014 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, James C. Fish, Jr., Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ JAMES C. FISH, JR.  
James C. Fish, Jr.  
*Executive Vice President and  
Chief Financial Officer*

October 29, 2014

### Mine Safety Disclosures

This exhibit contains certain specified disclosures regarding mine safety required by section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K. Certain of our subsidiaries have permits for surface mining operations that are incidental to excavation work for landfill development.

During the quarter ended September 30, 2014, we did not receive any of the following: (a) a citation from the U.S. Mine Safety and Health Administration (“MSHA”) for a violation of mandatory health or safety standards that could significantly and substantially contribute to the cause and effect of a coal or other mine safety or health hazard under section 104 of the Federal Mine Safety and Health Act of 1977 (the “Mine Safety Act”); (b) an order issued under section 104(b) of the Mine Safety Act; (c) a citation or order for unwarrantable failure of the mine operator to comply with mandatory health or safety standards under section 104(d) of the Mine Safety Act; (d) a flagrant violation under section 110(b)(2) of the Mine Safety Act; (e) an imminent danger order under section 107(a) of the Mine Safety Act; or (f) a proposed assessment from the MSHA.

In addition, during the quarter ended September 30, 2014, we had no mining-related fatalities, we had no pending legal actions before the Federal Mine Safety and Health Review Commission involving a coal or other mine, and we did not receive any written notice from the MSHA involving a pattern of violations, or the potential to have such a pattern, of mandatory health or safety standards that are of such nature as could have significantly and substantially contributed to the cause and effect of coal or other mine health or safety hazards under section 104(e) of the Mine Safety Act.